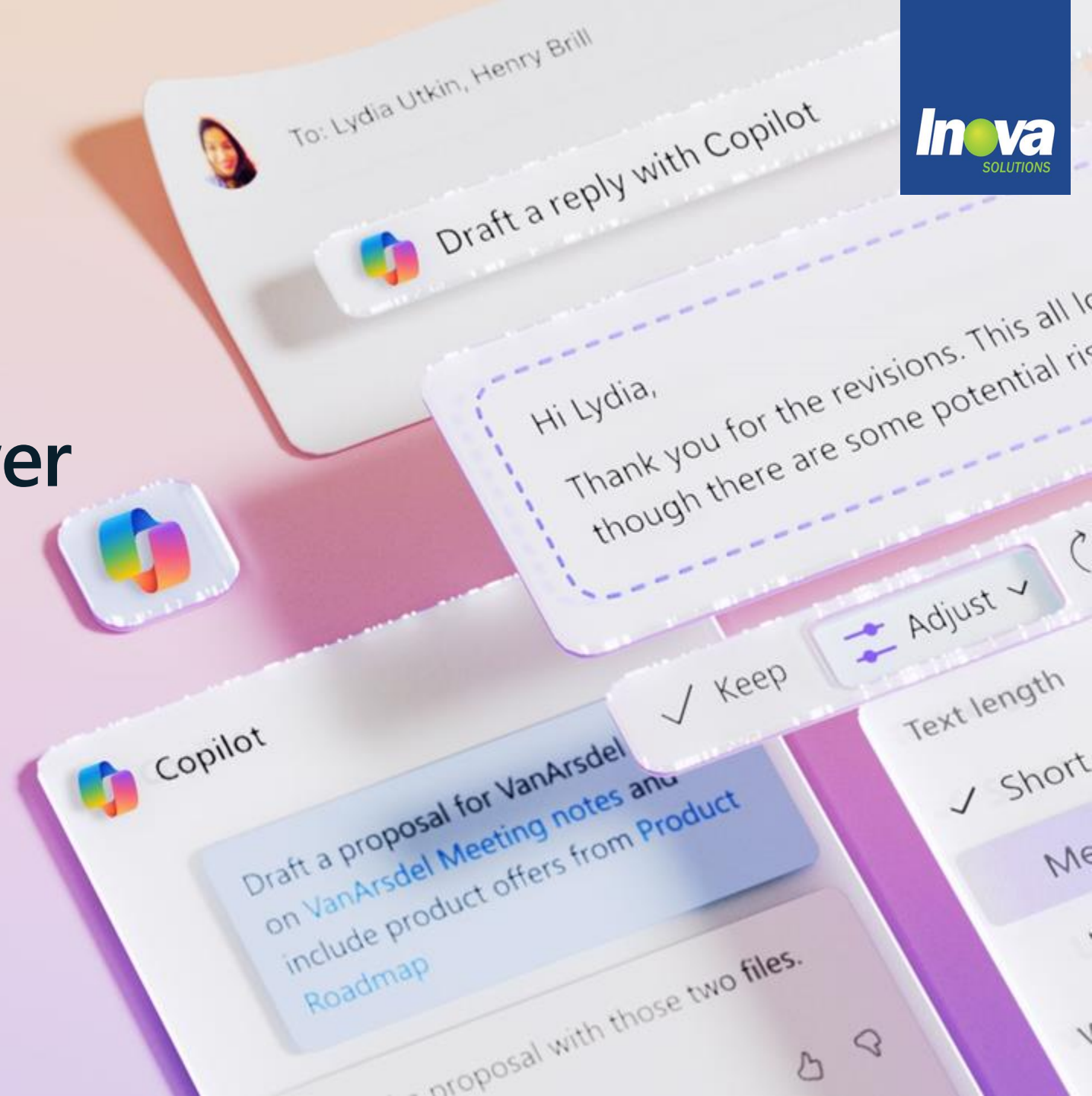
Microsoft 365

Harnessing the Power of AI

Copilot for Microsoft 365



The age of Copilots has arrived.

A copilot for every Microsoft Cloud experience

Amplify human ingenuity with the AI-powered future of work

Every employee

Copilot for Microsoft 365

Works alongside you in the apps you use every day.

Learn more >

Microsoft Copilot Pro

AI-powered chat with commercial data protection.

Learn more >

Windows Copilot

The first centralized AI assistance on a platform.

Details coming soon

Functional business roles

Microsoft Sales Copilot

Maximize productivity with the AI assistant designed for sellers.

Learn more >

Dynamics 365 Copilot

Turbocharge your workforce with a copilot for every job role.

Learn more >

Security and IT professionals

Microsoft Security Copilot

Defend at machine speed with Microsoft Security Copilot.

Learn more >

Developers and data professionals

GitHub Copilot

Increase developer productivity to accelerate innovation.

Learn more >

Power Platforms Copilot

Imagine it, describe it, and Power Platform builds it.

Learn more >

Copilot for Microsoft Fabric

Infusing the power of large language models into Power BI.

Learn more >

Copilot for Microsoft 365

Unlock productivity and unleash creativity

Natural Language

Large Language Models

+

Microsoft Graph - Your Data -

+

Microsoft 365 Apps

+

The Internet

Copilot for Microsoft 365 is transforming work

60%

of leaders say a lack of innovation or breakthrough ideas is a concern

64%

of people have struggled with finding time and energy to get their work done

70%

of people indicated they would delegate as much as possible to AI to lessen their workloads

68%

said Copilot improved the quality of their work

70%

said Copilot made them more productive

77%

said they didn't want to give Copilot up

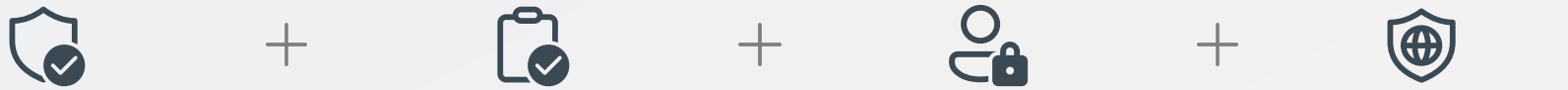
Work trend Index Annual Report: Will AI Fix Work? Microsoft. 9 May 2023 | Microsoft Work Trend Index: What can Copilot's Earliest Users Teach Us About Generative AI at Work?: Microsoft. 15 November 2023

Common questions we hear from customers

- **How** do we know our data is secure?
- **When** will we be able to audit Copilot usage?
- **What** can I do to avoid overexposing our data?
- **Where** is my data processed?

Copilot for Microsoft 365

Built on Microsoft's comprehensive approach



Security + Compliance + Privacy + Responsible AI

Microsoft protects your data and enables you to control it

Protecting your data through the LLMs

Security and Compliance

Data Usage and Privacy

Committed to responsible AI

Inheriting Microsoft 365 policies and controls

- Data access & permissions
- User-tenant focus
- Customer data protection
- Data processing and residency

Microsoft 365 Security and Compliance controls for Copilot

Baseline security

Copilot +
Office 365 E3

Multi-factor Authentication
with security defaults

Manual sensitivity labels
for Copilot generated content
(Office only)

Core security controls

Copilot +
Microsoft 365 E3

Conditional Access
policies based on identity, device, location, & network

Manual sensitivity labels
for **non-Microsoft** documents
(e.g., pdf)

Endpoint management
capabilities

Best in class security controls

Copilot +
Microsoft 365 E5

User/session risk
and access control

Automatic sensitivity labels
for **non-Microsoft** documents
(e.g., pdf)

Discover and evaluate the risk of 400+ **AI apps** & implement **controls to for their use** at work

Microsoft's AI principles

Fairness

Reliability & Safety

Privacy & Security

Inclusiveness

Transparency

Accountability

Microsoft Cloud — AI you can trust

Your data is **your** data.

Your data is **not** used to train the OpenAI foundation models without permission.

Your data is **protected** by the most comprehensive enterprise compliance and security controls.

Inova SOLUTIONS

Microsoft Copilot for Sales

Maximize productivity with the AI assistant designed for sellers

Copilot for Microsoft 365

PREVIEW

Microsoft Copilot for Service

Modernize your contact center with a copilot designed for service

Inova SOLUTIONS

HR

Store, access, and prioritize notes in a fraction of the time

Marketing

Jumpstart the creative process and generate ideas while writing

Data and IT Pros

Effectively manage shared projects and track progress

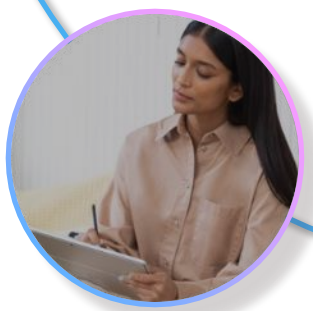
Microsoft Copilot empowers every end user

Sales

Stay focused on closing deals with an AI assistant for email

Finance

Simplify financial reporting and validating data quality



Customer Service

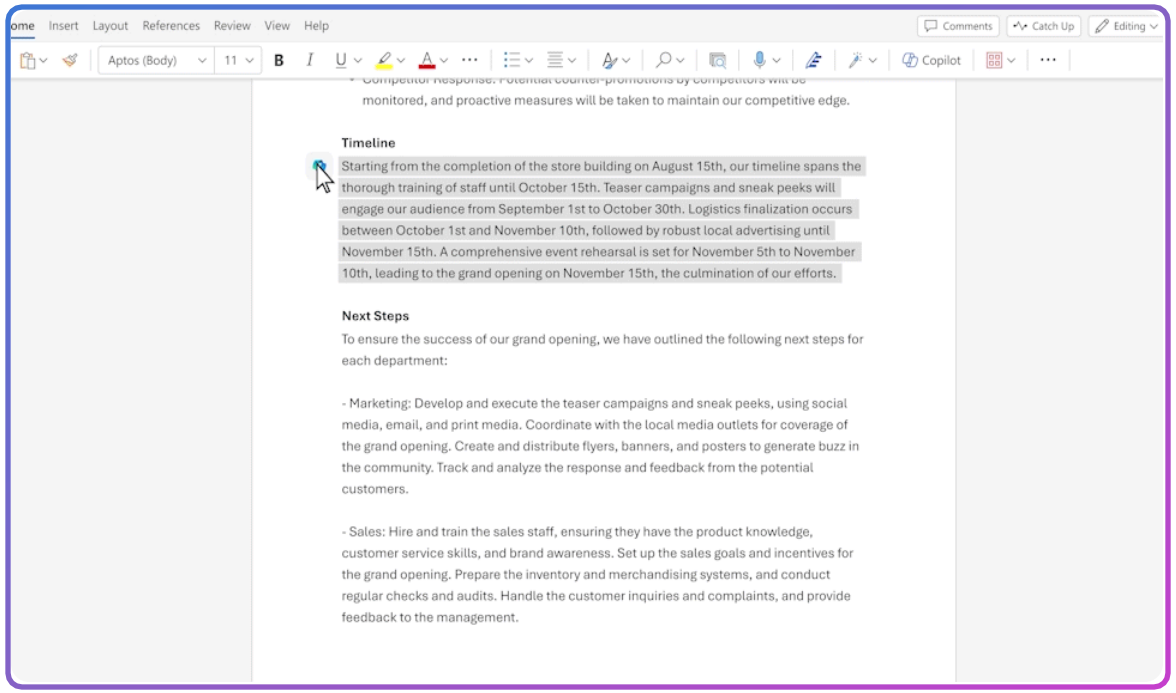
Stay coordinated as a team to resolve more customer issues

Let’s take a look
at how.

Jumpstart the creative process and generate ideas while writing

With Copilot in Word, transform writing with efficiency and creativity.

- Create first draft by referencing up to three documents
- Rewrite sections or an entire document, or change the tone to refine existing documents
- Receive suggestions to strengthen arguments, smooth inconsistencies
- Save time and summarize text in lengthy documents
- Discover information—for example, ask if there is a call to action

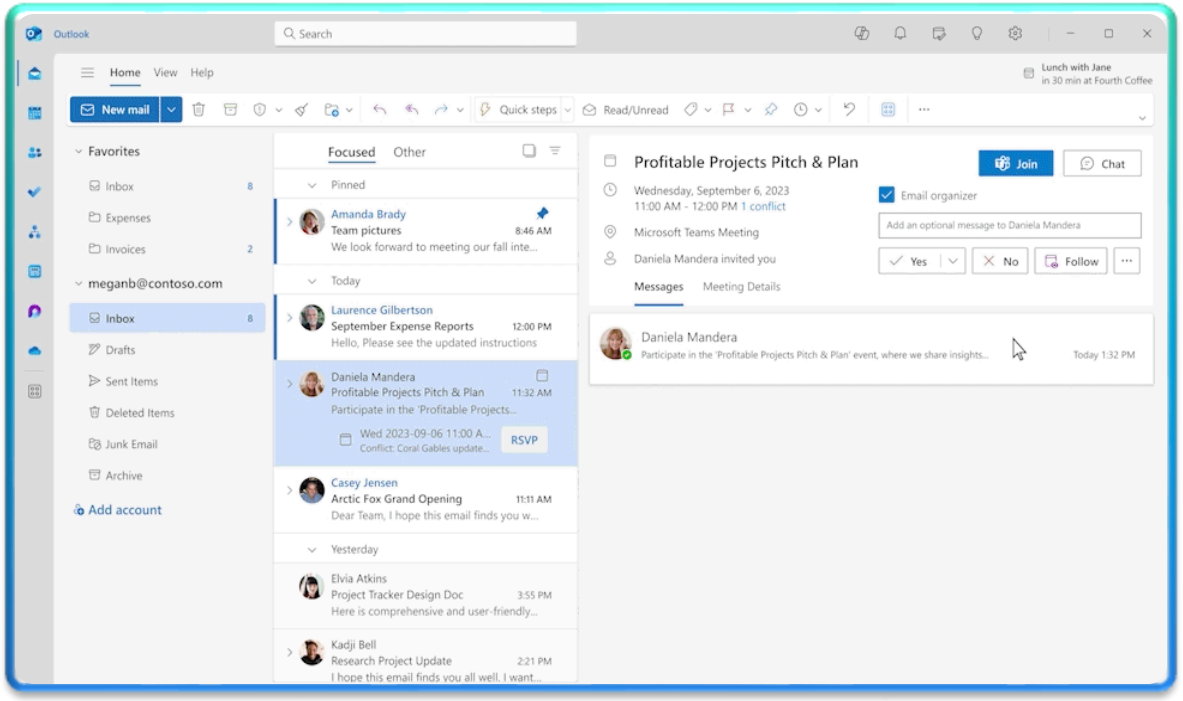


Copilot in Word

Stay focused on closing deals with an AI assistant for email

With Copilot in Outlook, stay on top of your inbox, manage meeting follow-ups, and create impactful communication in a fraction of the time.

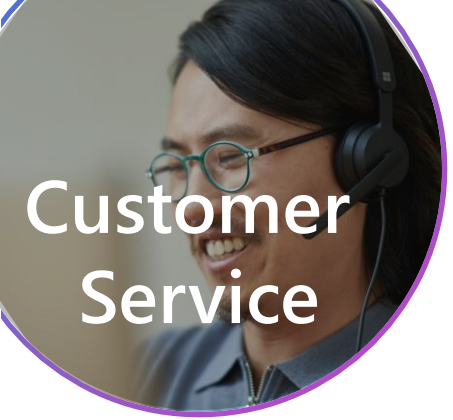
- Customize an email prompt with options for length and tone
- Include people's viewpoints in conversation summaries
- Prepare for meetings with a meeting prep summary



Copilot in Outlook

Copilot for Sales

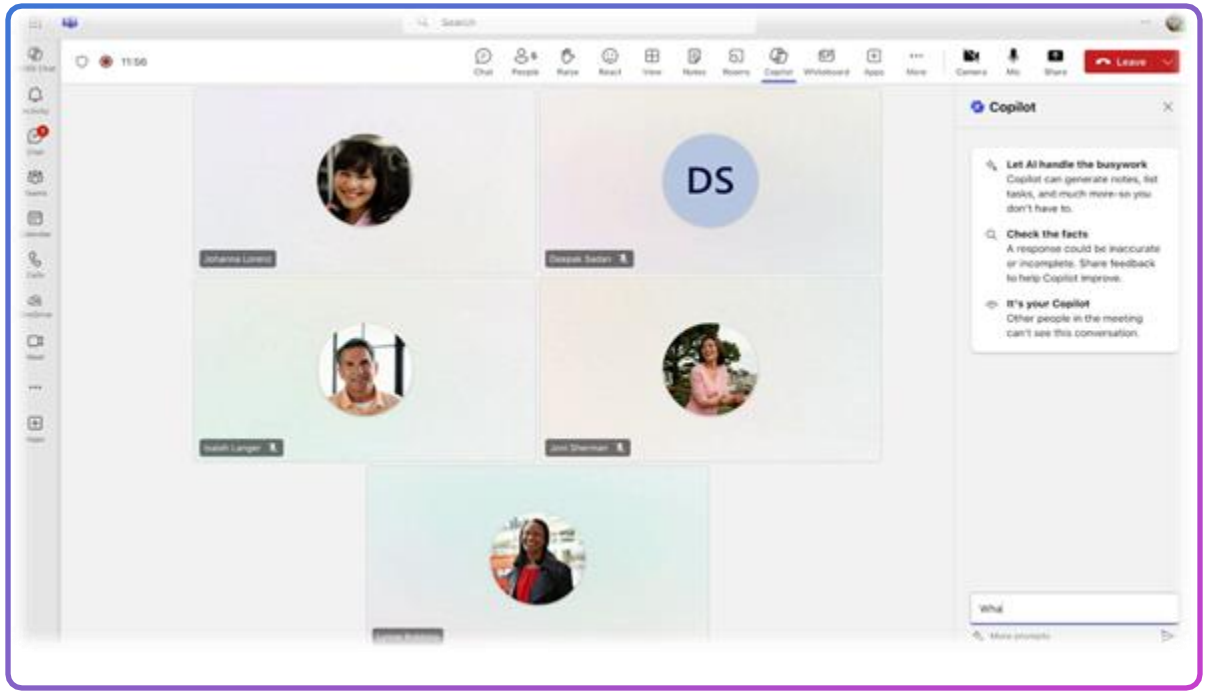
+ Advance customer relationships with seamless connection to your CRM platform for real-time sales insights and customer-specific content creation



Stay coordinated as a team to resolve more customer issues

With Copilot in Teams, stay organized and on top of all your chats, meetings, and calls.

- Create new messages, meeting notes, table of ideas
- Build agendas based on chat history transcripts from other meetings or calls
- Discover answers to specific questions—such as what decisions were made—from chats or meetings



Copilot in Teams

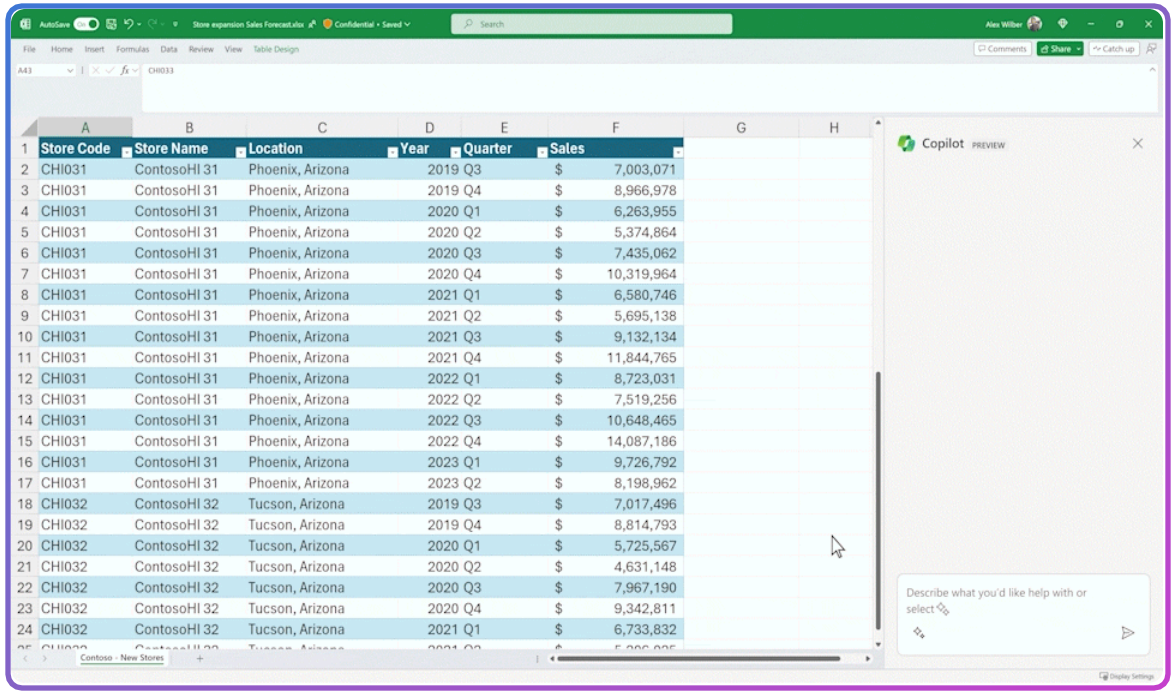
Copilot for Service

+ Modernize existing service solutions with generative AI to enhance customer experiences and boost productivity in the tools agents use every day

Simplify financial reporting and validating data quality

With Copilot in Excel, analyze, comprehend, and visualize data with ease.

- Create new formula columns or insert charts
- Insert pivot tables into new a sheet
- Refine data by providing simple commands
- Identify trends, create visualizations, or ask for recommendations with natural language queries



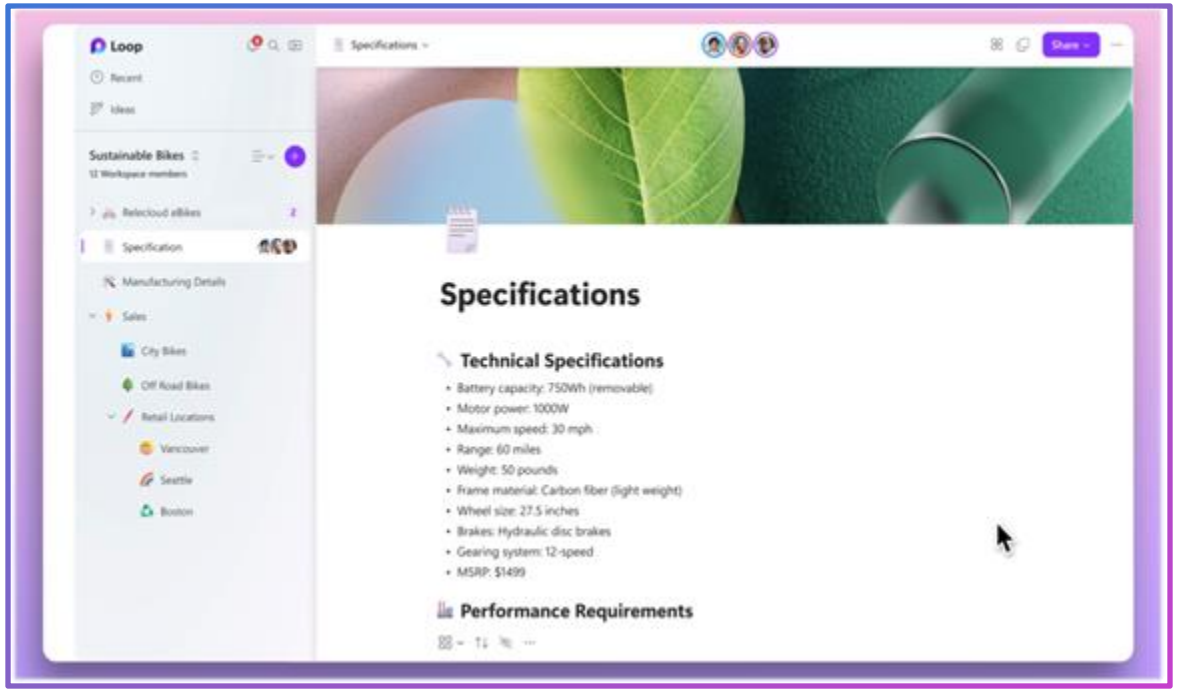
	Store Code	Store Name	Location	Year	Quarter	Sales
2	CHI031	ContosoHI 31	Phoenix, Arizona	2019	Q3	$ 7,003,071
3	CHI031	ContosoHI 31	Phoenix, Arizona	2019	Q4	$ 8,966,978
4	CHI031	ContosoHI 31	Phoenix, Arizona	2020	Q1	$ 6,263,955
5	CHI031	ContosoHI 31	Phoenix, Arizona	2020	Q2	$ 5,374,864
6	CHI031	ContosoHI 31	Phoenix, Arizona	2020	Q3	$ 7,435,062
7	CHI031	ContosoHI 31	Phoenix, Arizona	2020	Q4	$ 10,319,964
8	CHI031	ContosoHI 31	Phoenix, Arizona	2021	Q1	$ 6,580,746
9	CHI031	ContosoHI 31	Phoenix, Arizona	2021	Q2	$ 5,695,138
10	CHI031	ContosoHI 31	Phoenix, Arizona	2021	Q3	$ 9,132,134
11	CHI031	ContosoHI 31	Phoenix, Arizona	2021	Q4	$ 11,844,765
12	CHI031	ContosoHI 31	Phoenix, Arizona	2022	Q1	$ 8,723,031
13	CHI031	ContosoHI 31	Phoenix, Arizona	2022	Q2	$ 7,519,256
14	CHI031	ContosoHI 31	Phoenix, Arizona	2022	Q3	$ 10,648,465
15	CHI031	ContosoHI 31	Phoenix, Arizona	2022	Q4	$ 14,087,186
16	CHI031	ContosoHI 31	Phoenix, Arizona	2023	Q1	$ 9,726,792
17	CHI031	ContosoHI 31	Phoenix, Arizona	2023	Q2	$ 8,198,962
18	CHI032	ContosoHI 32	Tucson, Arizona	2019	Q3	$ 7,017,496
19	CHI032	ContosoHI 32	Tucson, Arizona	2019	Q4	$ 8,814,793
20	CHI032	ContosoHI 32	Tucson, Arizona	2020	Q1	$ 5,725,567
21	CHI032	ContosoHI 32	Tucson, Arizona	2020	Q2	$ 4,631,148
22	CHI032	ContosoHI 32	Tucson, Arizona	2020	Q3	$ 7,967,190
23	CHI032	ContosoHI 32	Tucson, Arizona	2020	Q4	$ 9,342,811
24	CHI032	ContosoHI 32	Tucson, Arizona	2021	Q1	$ 6,733,832

Copilot in Excel

Effectively manage shared projects and track project progress

With Copilot in Loop, unlock the power of shared thinking—co-create, get up-to-speed, and stay in sync with your teammates.

- Create a new workspace or use one already created for you
- Summarize a page to easily understand content in the workspace to start collaborating immediately
- Produce new ideas or refine plans

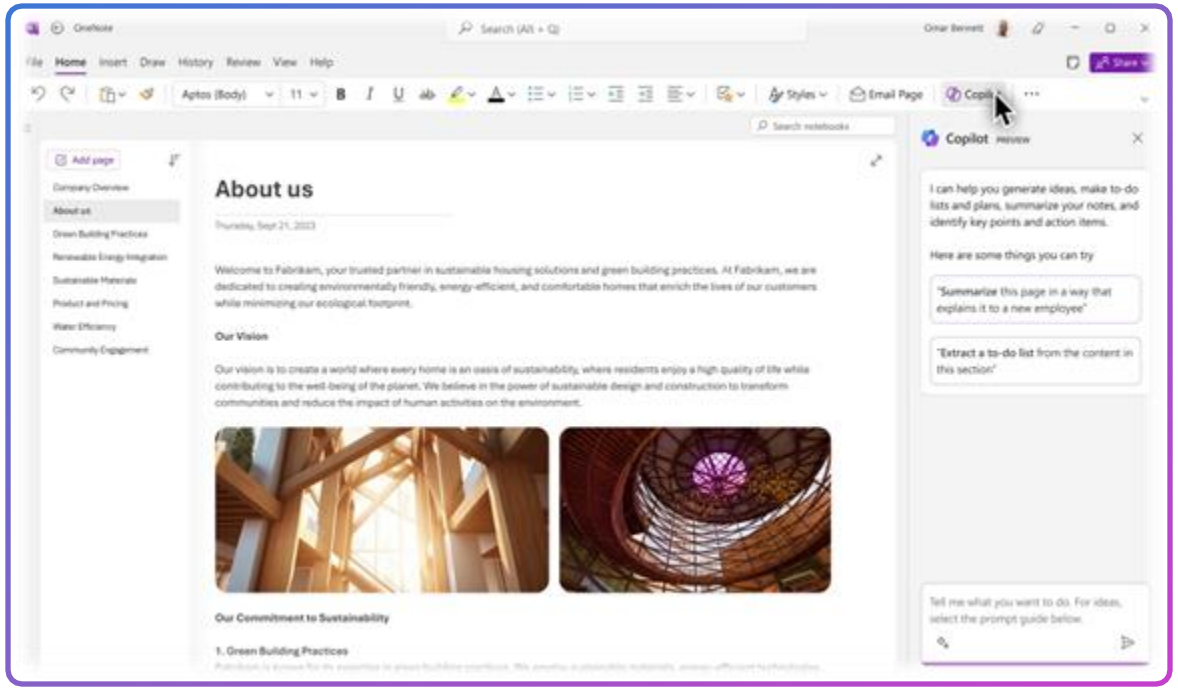


Copilot in Loop

Store, access, and prioritize notes in a fraction of the time

With Copilot in OneNote, revolutionize the way you plan and organize staying better prepared and proactively take action.

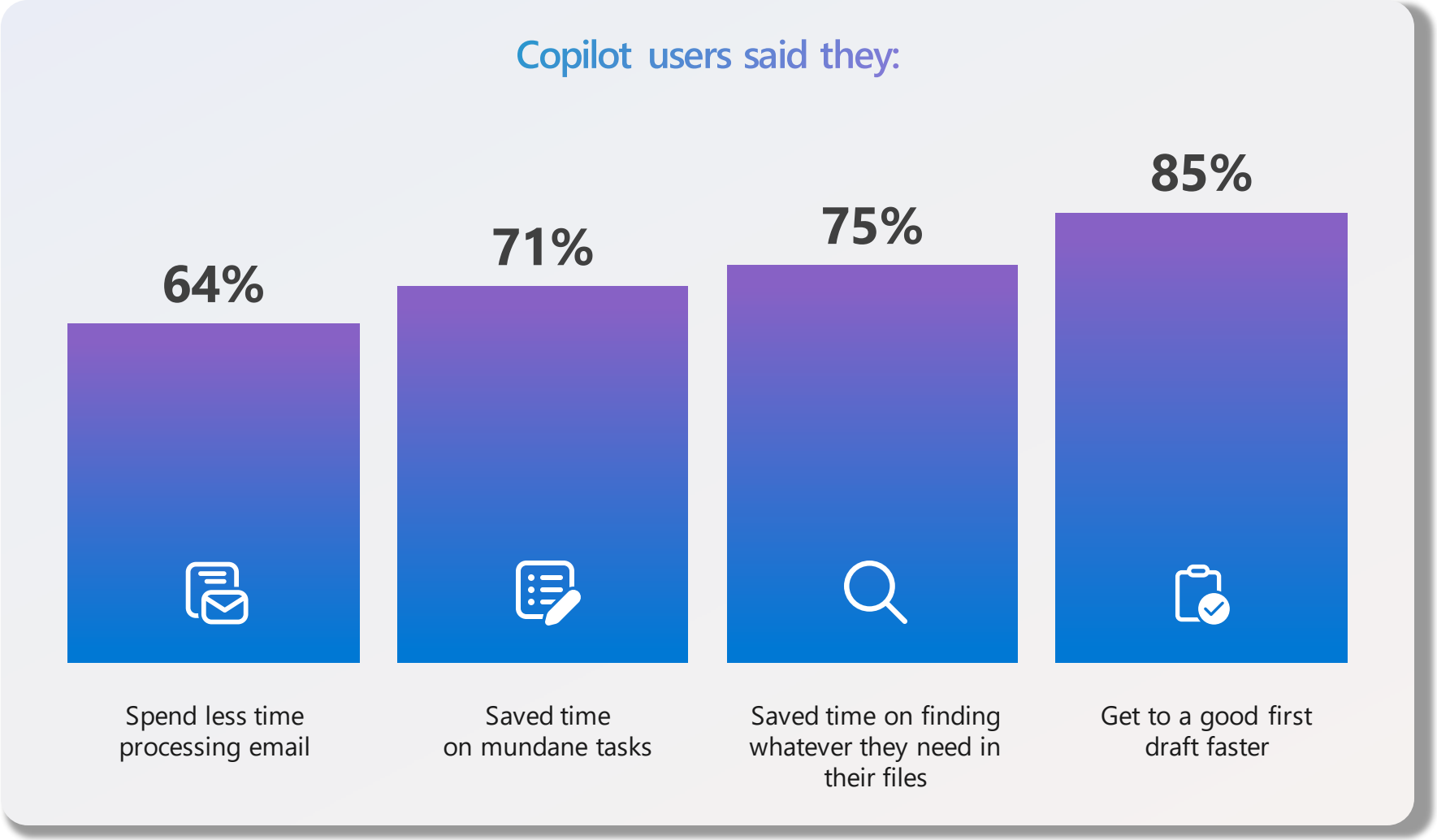
- Discover deeper insights about your notes
- Summarize your OneNote content, so you can make better sense of longer page notes you've taken
- Get a Copilot-generated paragraph, bulleted list, or organized section



Copilot in OneNote

We've all seen demos.
What's the real-world effect?

Copilot users are more productive



Source: Survey of Copilot for Microsoft 365 Early Access Program users, October 2023; *The missed meeting' study; 'Email effectiveness' study; The strain of searching' study.*

How do we get started?

Common questions we hear from customers

Who do I give the first Copilot seats to?

How do I get employees up and running quickly?

What are the ways to measure impact?

Copilot for Microsoft 365

Three-phase approach to business progress

01 Phase

Readiness

- Concentrate licenses in a few key teams
- Start with quick wins
- Create an AI council.

02 Phase

Adoption

- Create a Copilot user community
- Identify Copilot champions and early adopters
- Manage expectations
- Communicate best practices early and often

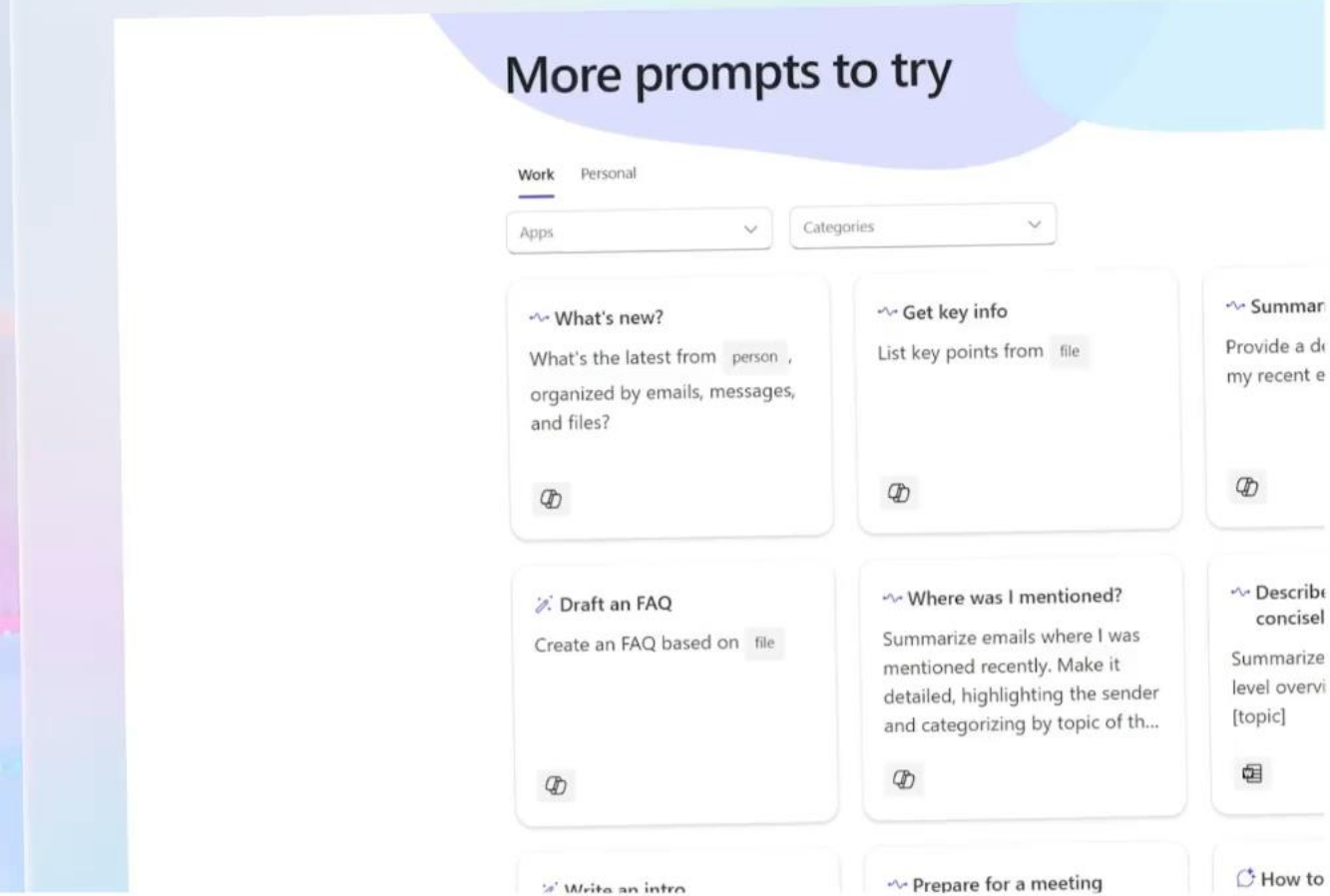
03 Phase

Measurement

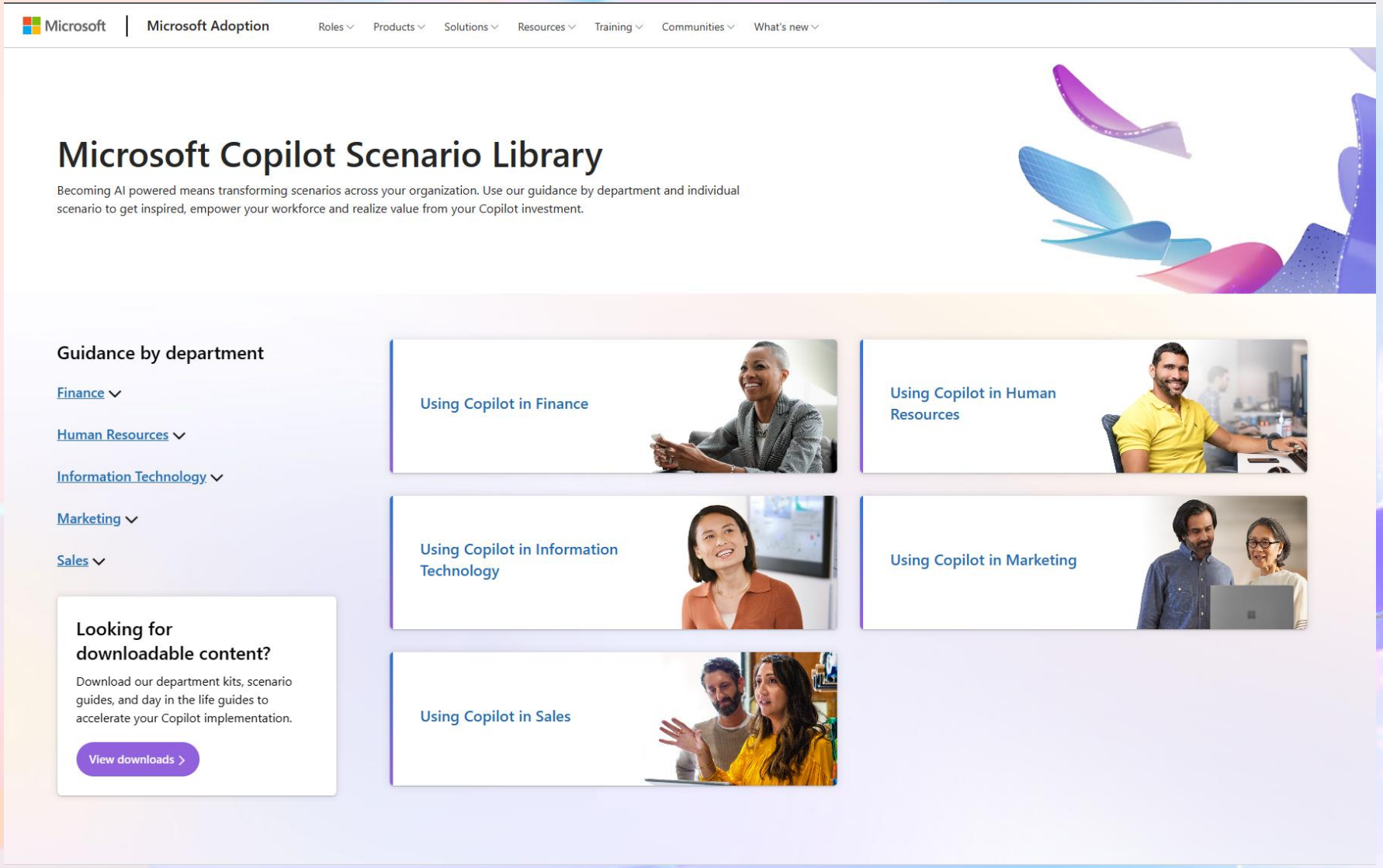
- Quantify impact with the Microsoft Copilot Dashboard
- Meet with your AI council biweekly
- Publicly celebrate successes

MICROSOFT 365

Copilot Lab



Microsoft Copilot Scenario Library



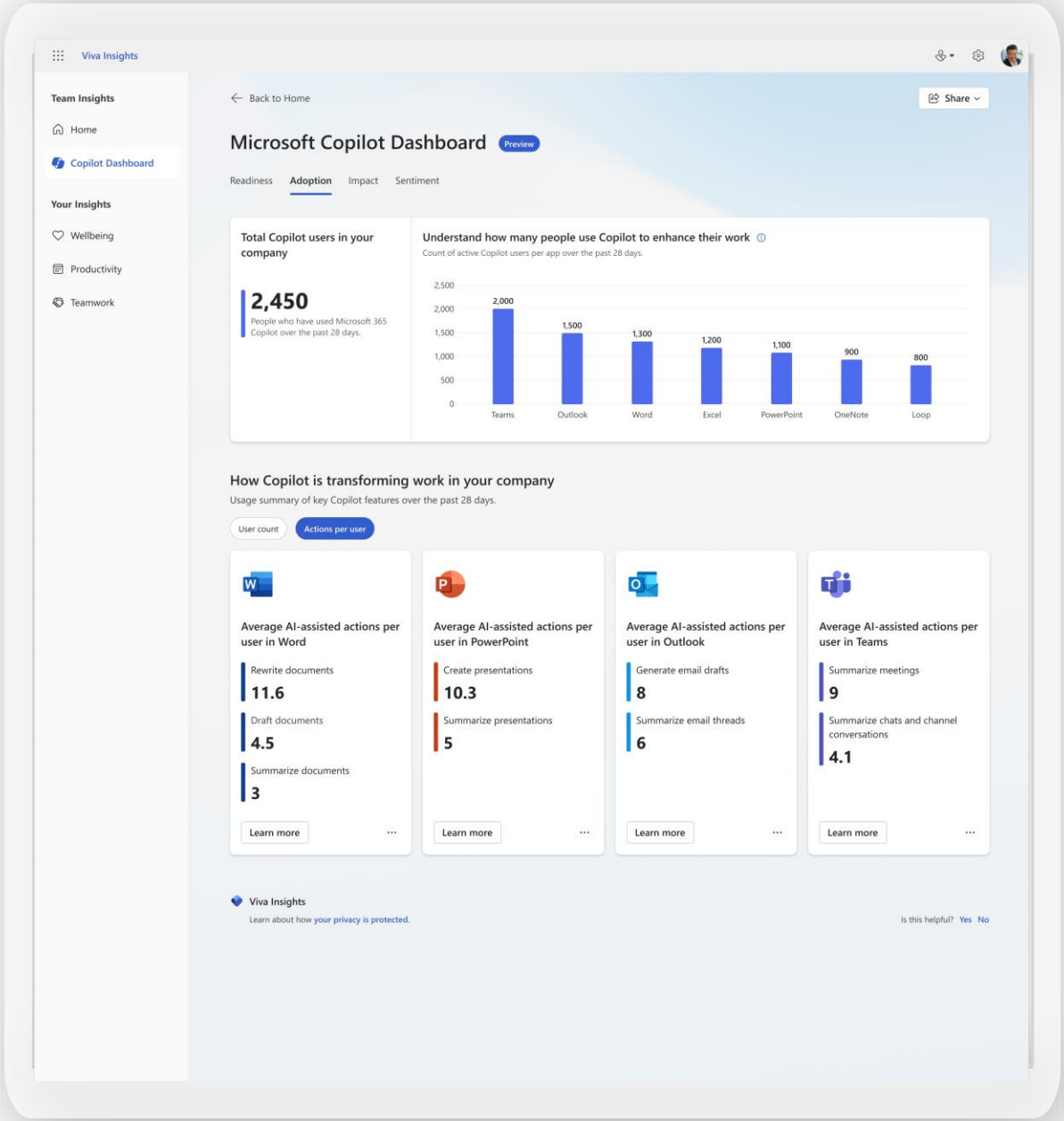
Microsoft Copilot Dashboard

aka.ms/CopilotDashboard

Enable IT and business leaders to plan their AI readiness, drive adoption, and measure the impact of their Microsoft Copilot investment

Public preview

Learn more at: [Connect to the Microsoft Copilot Dashboard for Microsoft 365 customers | Microsoft Learn]



Microsoft 365

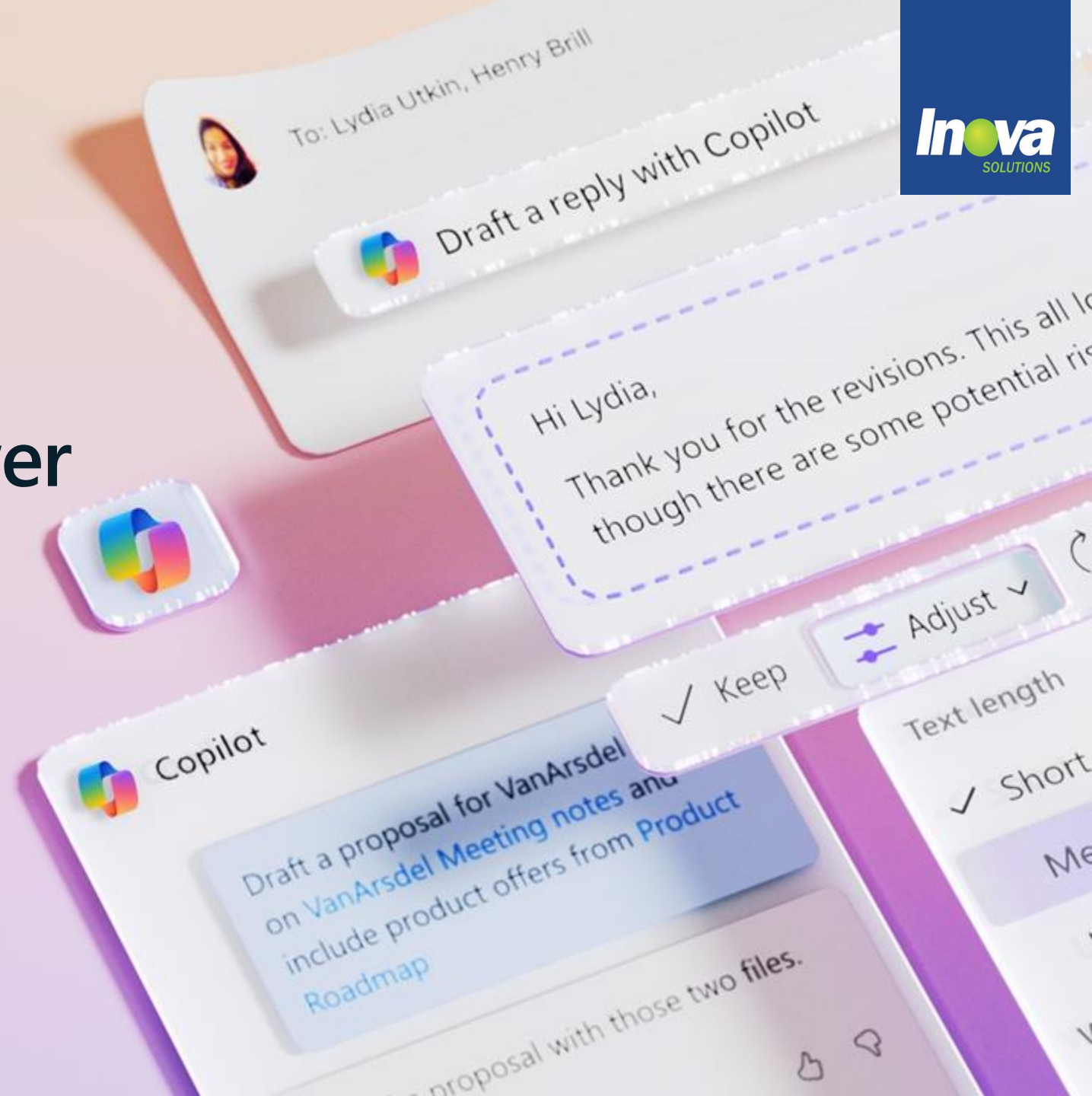
Inova SOLUTIONS

Thank you

Microsoft 365

Harnessing the Power of AI

Power Platform



Introducing the Microsoft Power Platform

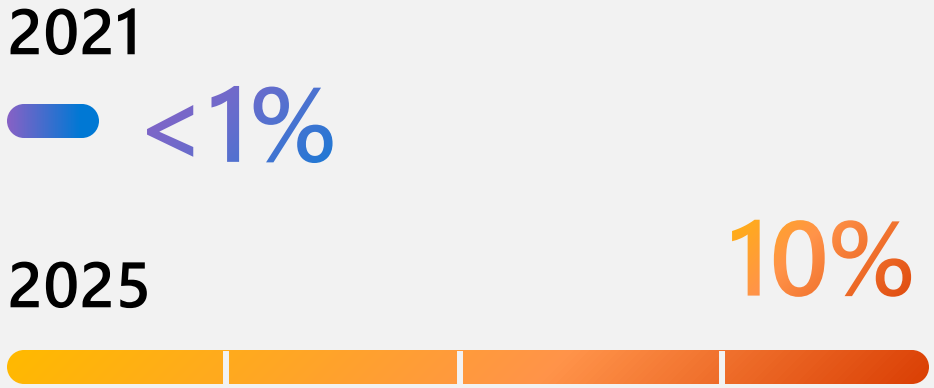
Microsoft Power Platform is a suite of tools that allow you to accelerate innovation and reduce costs as you analyze data, automate processes, and build apps, websites, and virtual agents.

Power Apps is a low code application development platform. Build professional web and mobile apps to solve your business challenges.

With **Power BI**, unify data from many sources to create interactive, immersive dashboards and reports.

Power Automate enables you to include powerful workflow automation directly in your apps.

AI and low code are the future



The percentage of the world's data produced by **generative AI** will jump from under 1% in 2021 to around 10% in 2025.[1]

More than 65% of application development activity **will be low-code** by 2024.[2]

[1] Source: Gartner® Press Release ,Gartner Identifies the Top Strategic Technology Trends for 2022, October 18, 2021. GARTNER is a registered trademark and service mark of Gartner, 2nc. and/or its affiliates in the U.S. and internationally and is used herein with permission. All rights reserved.
[1] Source: Gartner 2019 Magic Quadrant for Enterprise Low Code Application Platforms

Infusing AI in low code since 2019

2019

AI Builder
Bring AI to Power Platform

2021

Power Apps
Natural language to Power Fx formulas

Power BI
Natural language to DAX Quick Create

2022

Power Automate
Natural language to flow, format data by examples

Power Apps
Image & Figma to app

3.6.23

Power Virtual Agents
Conversation boosters

AI Builder
Azure OpenAI model with templates

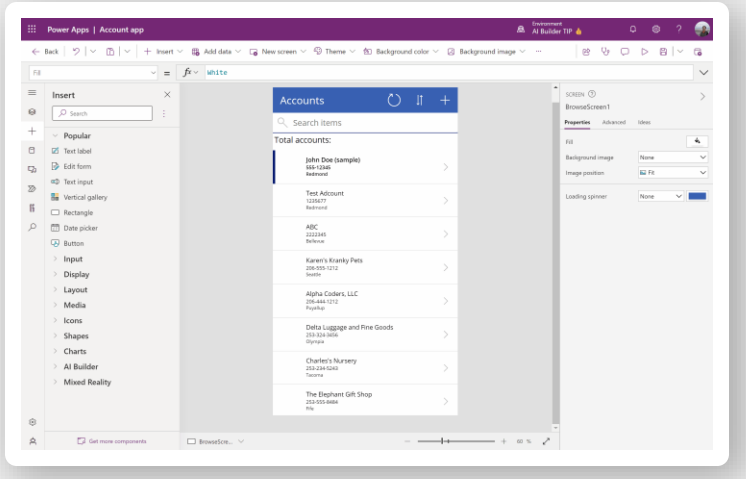
3.16.23

Power Virtual Agents
Natural language to bot (Copilot)

Power Apps
- NL to app (Copilot)
- PVA in Power Apps
- AI analytics

Power Automate
Enhances natural language to flow (Copilot)

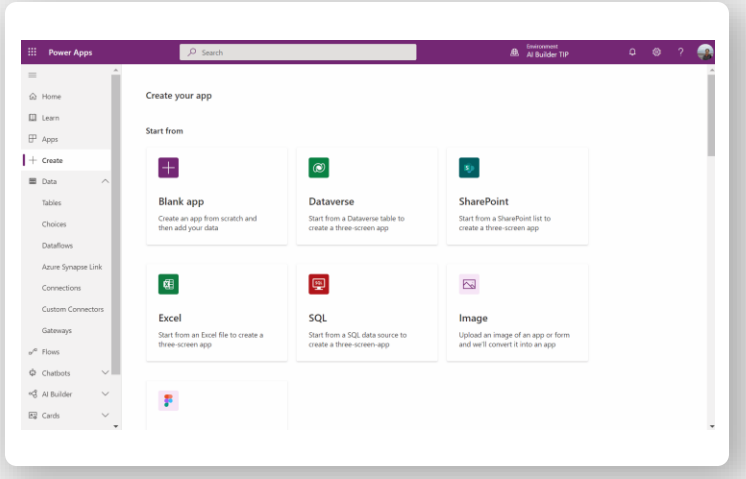
Power Apps



Ideas

Makers only need to describe their goal using natural language and Power Apps will generate code.

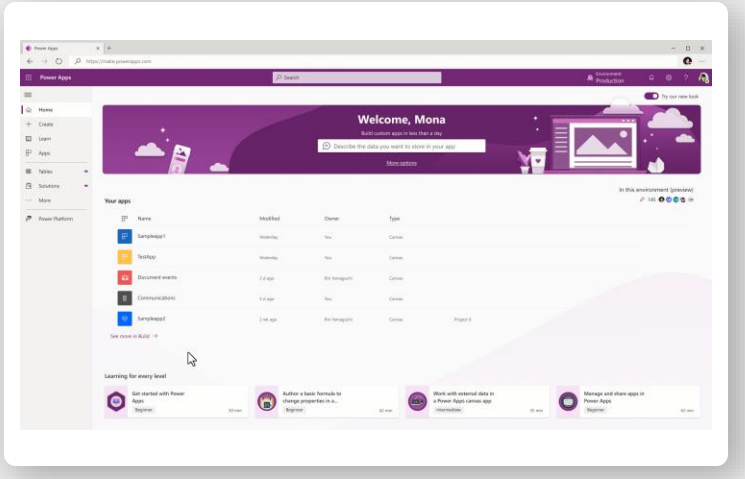
Save time and build more complex solutions by using natural language to give commands.



Express design

Auto-generate working apps and data within seconds from images and design files.

Accelerate app development and enable anyone to easily create a new app to scale development.

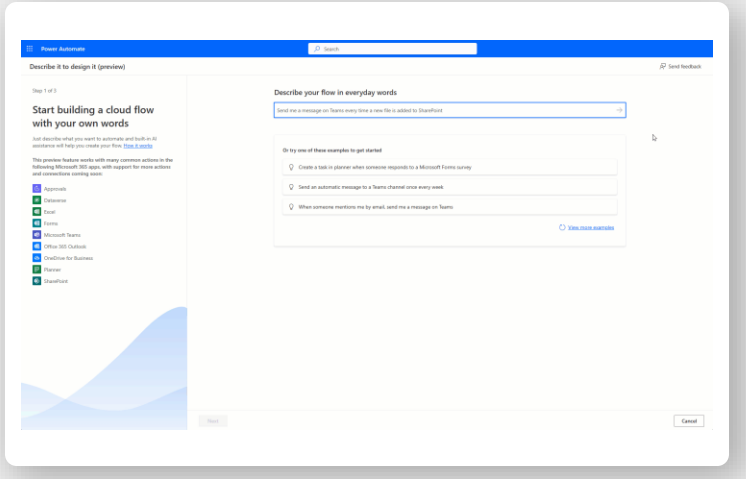


Copilot

Makers can build a complete app just by describing what they need in natural language.

Build, reimagine, and deploy business applications all through intuitive natural language.

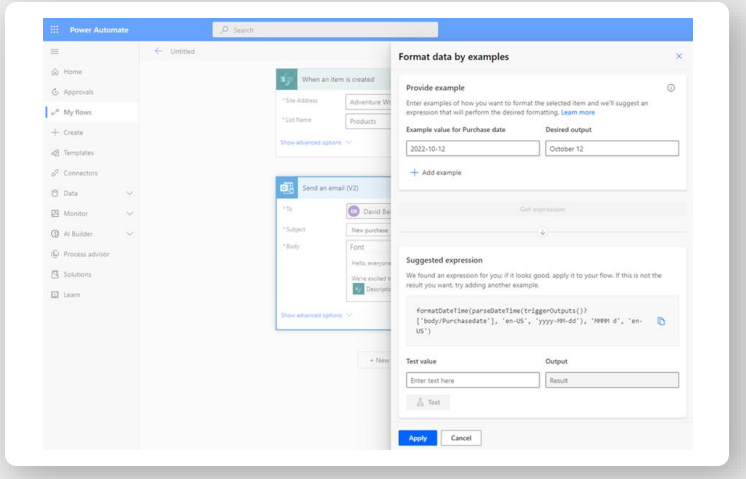
Power Automate



Natural language to flow

Describe what you want to automate, and an AI copilot will build your flow in seconds.

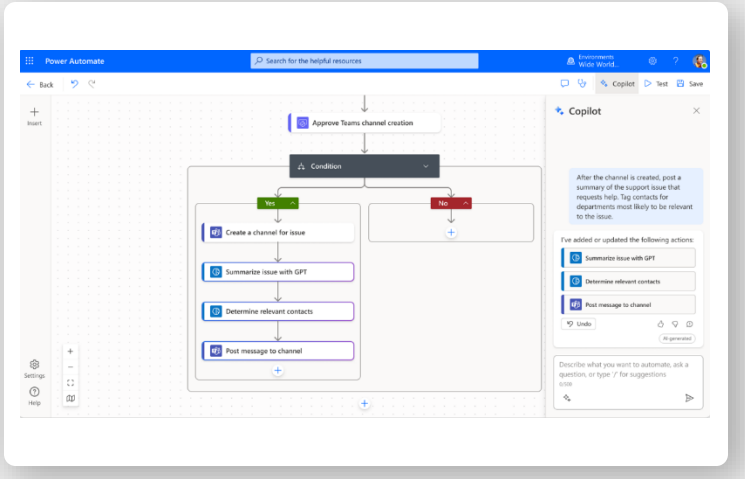
Speed up development by quickly creating flows from natural language descriptions.



Format data by examples

Provide examples of the desired output format and the copilot will automatically generate the formula.

Reduce time spent formatting your data by having the AI-based copilot clean up your data for you.



Copilot

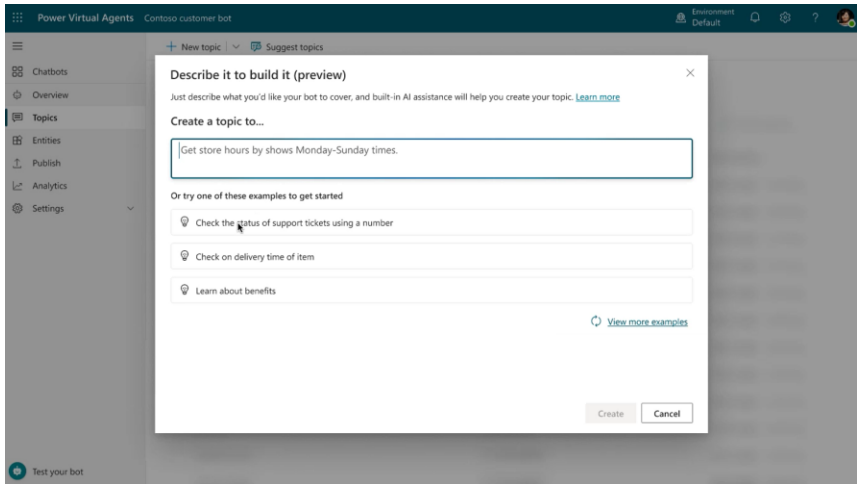
Use natural language to edit and extend flows with an AI-based copilot.

Easily build and iterate on flows as the copilot helps remove blockers or extend your flow.

How do I get started?

Do I have access to more tools?

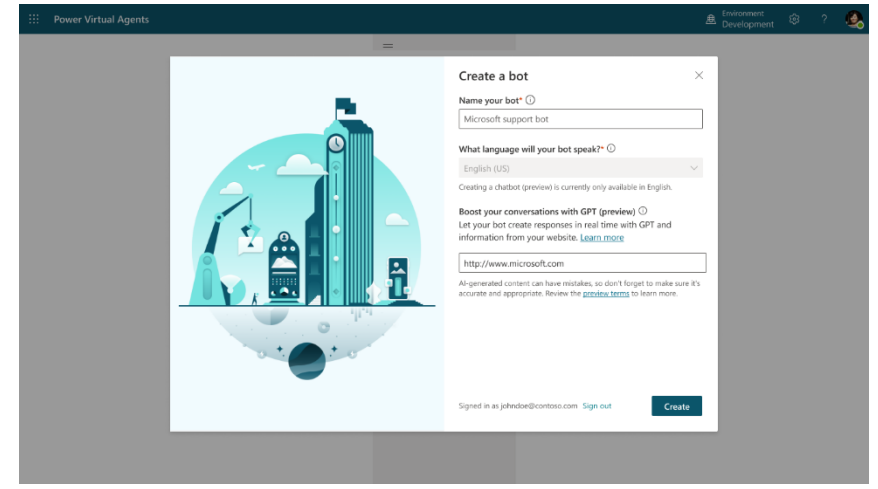
Power Virtual Agents



Copilot in Power Virtual Agents

Makers can quickly create and refine topics using natural language by "describing it to build it."

Reduce bot-generation time down to hours or even minutes by leveraging Power Virtual Agents copilot.

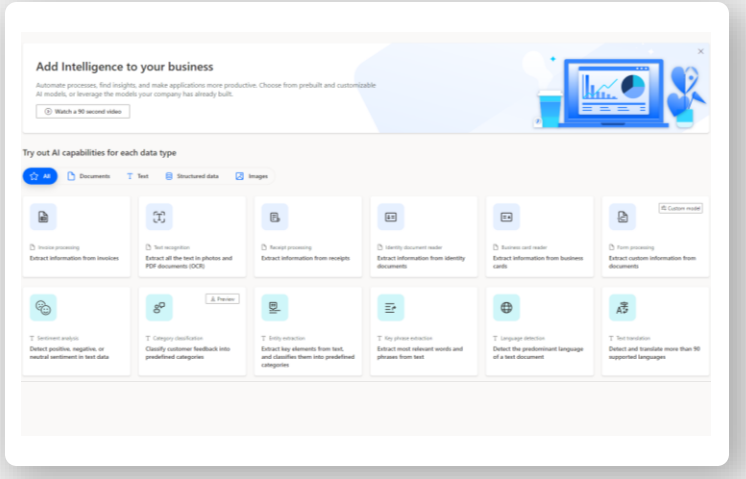


Conversation booster

Connect bots to the most current and useful data sources, like company websites, to answer questions in minutes, right out of the box.

Quickly create and deploy a functional bot, without having to manually author multiple topics.

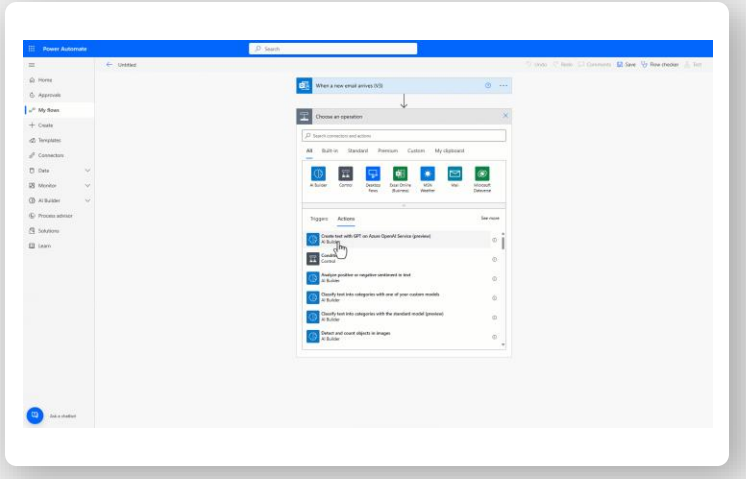
AI Builder



AI models

Democratized access to complex AI models including object detection, sentiment analysis, and many more.

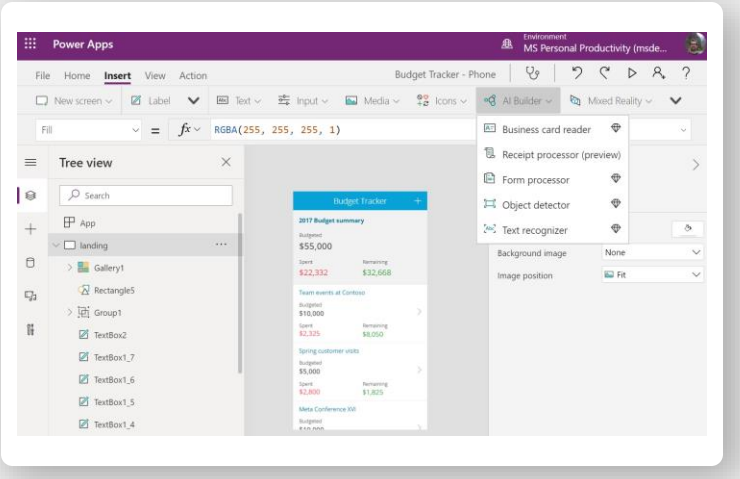
Simplify tasks, increase productivity and reduce time spent developing by easily applying AI models.



Create text with GPT model

The Azure OpenAI Service model enables users to embed intelligent text generation features with a few clicks.

Makers can interact with the model and build prompts for their workflow, reducing development time.



Integrate into your solutions

Easily embed generative AI into your low code solutions across Power Apps and Power Automate.

Reduce time to market by quickly and easily adding AI models to your applications and workflows.

What if I want to do even more?

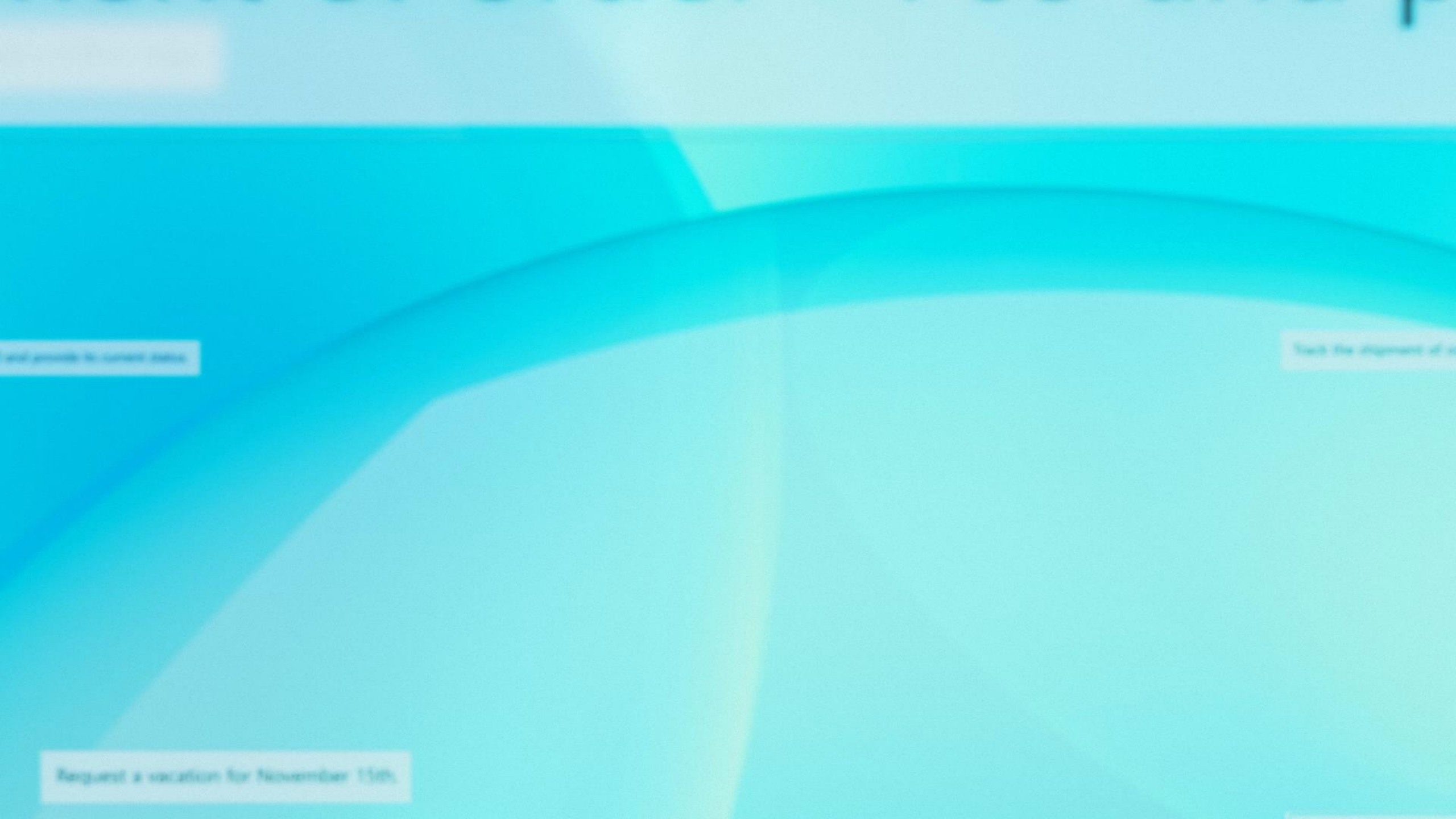
Announcing

Microsoft Copilot Studio

Your copilot, your way

Customize | Build | Manage

aka.ms/copilotstudio


Request a vacation for November 15th.

Microsoft Copilot Studio

Build your own copilot

Create and publish a custom copilot for your organization using the intuitive building experience enhanced with large language models and generative AI

Customize Microsoft Copilot

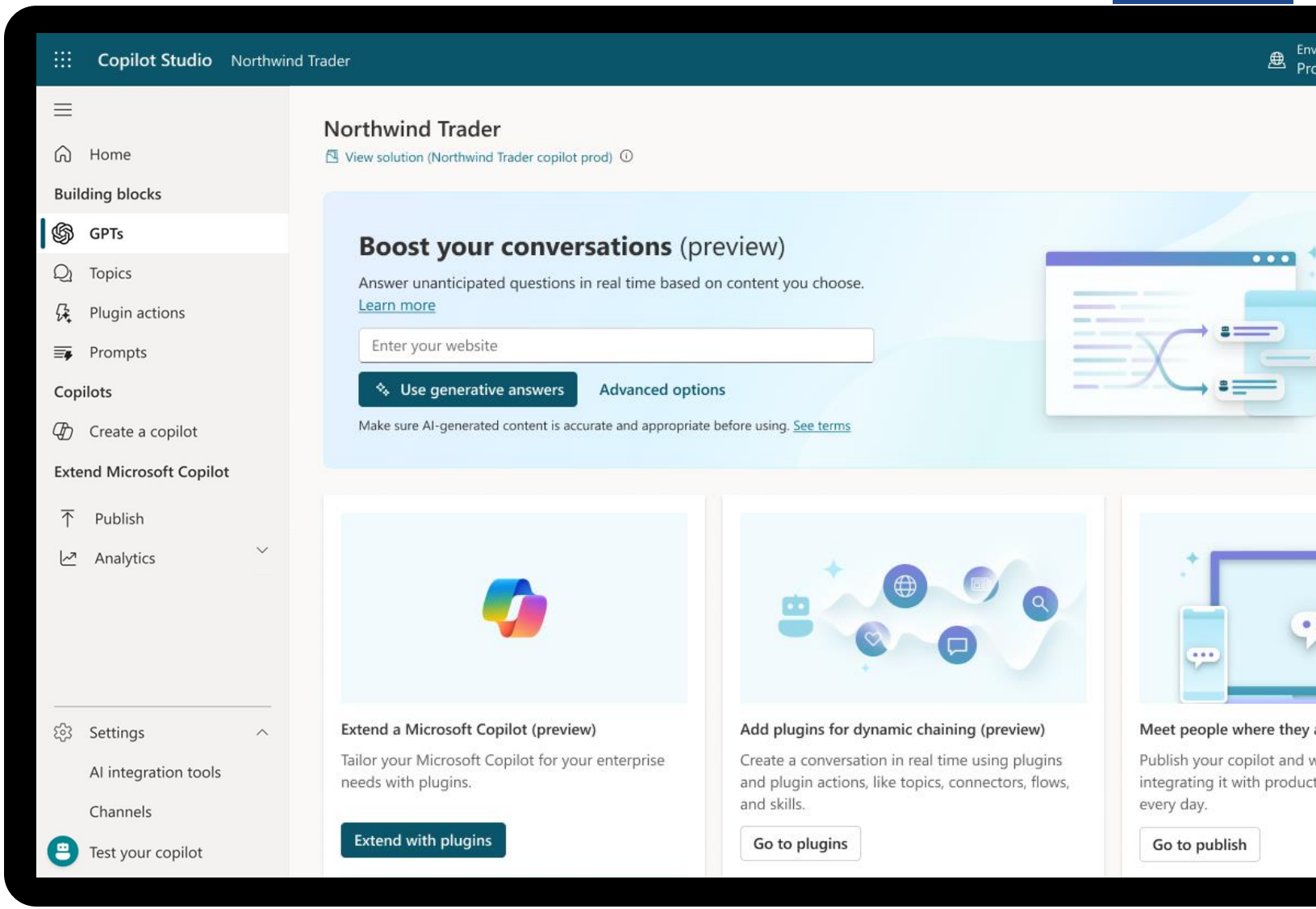
Extend and customize 1st party Microsoft Copilots with your own enterprise scenarios. Copilot Studio will be included with the Microsoft 365 Copilot SKU.

Connected platform

Integrates and exposes various Microsoft's conversational AI technology stacks - integrated with Azure AI Studio, Azure Cognitive Services, Azure Bot Framework, Power Platforms AI models and more

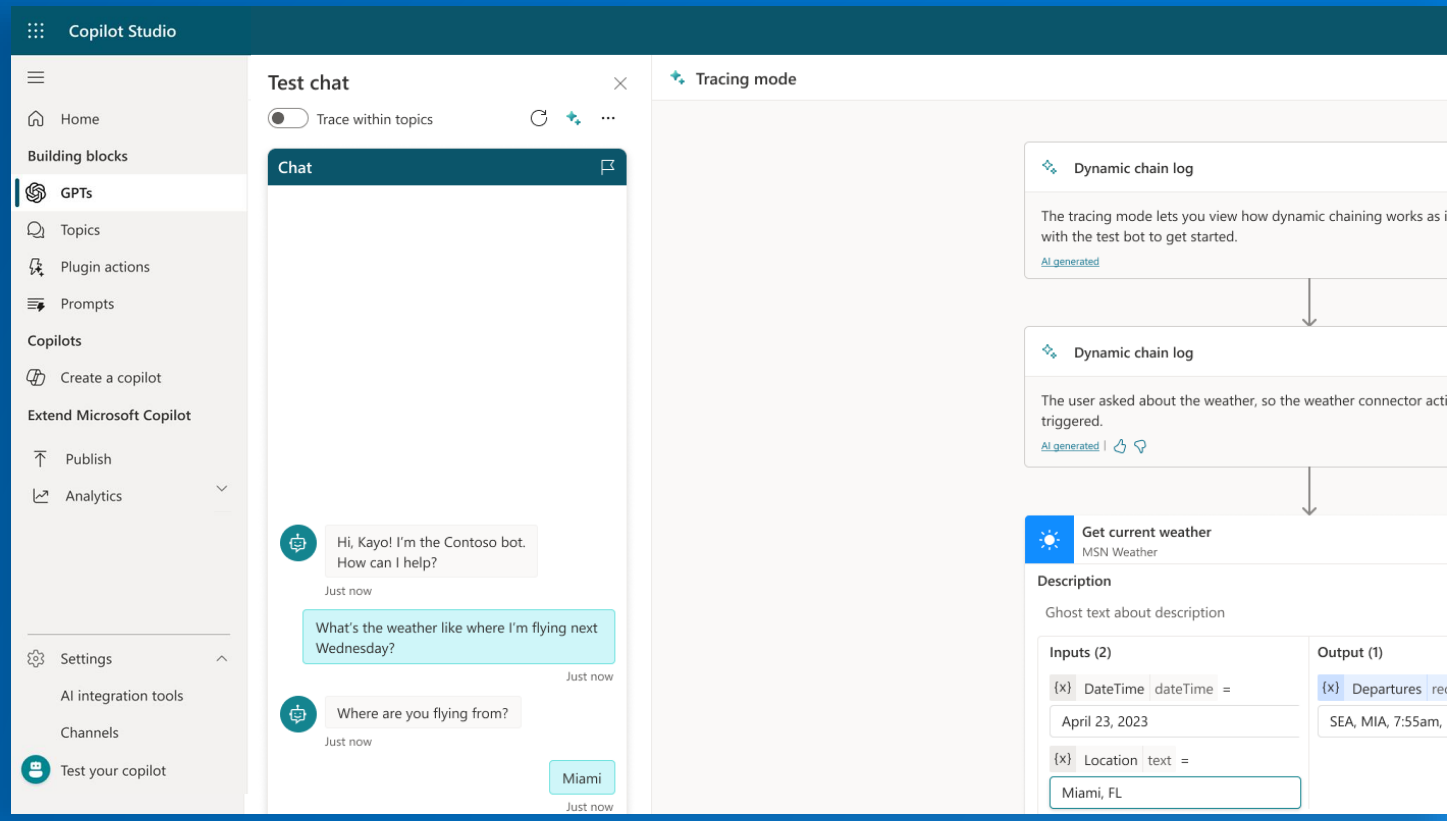
Manage copilot experiences

Governance and control features to monitor usage with full visibility of customizations, standalone copilots as well as who is building and customizing them.



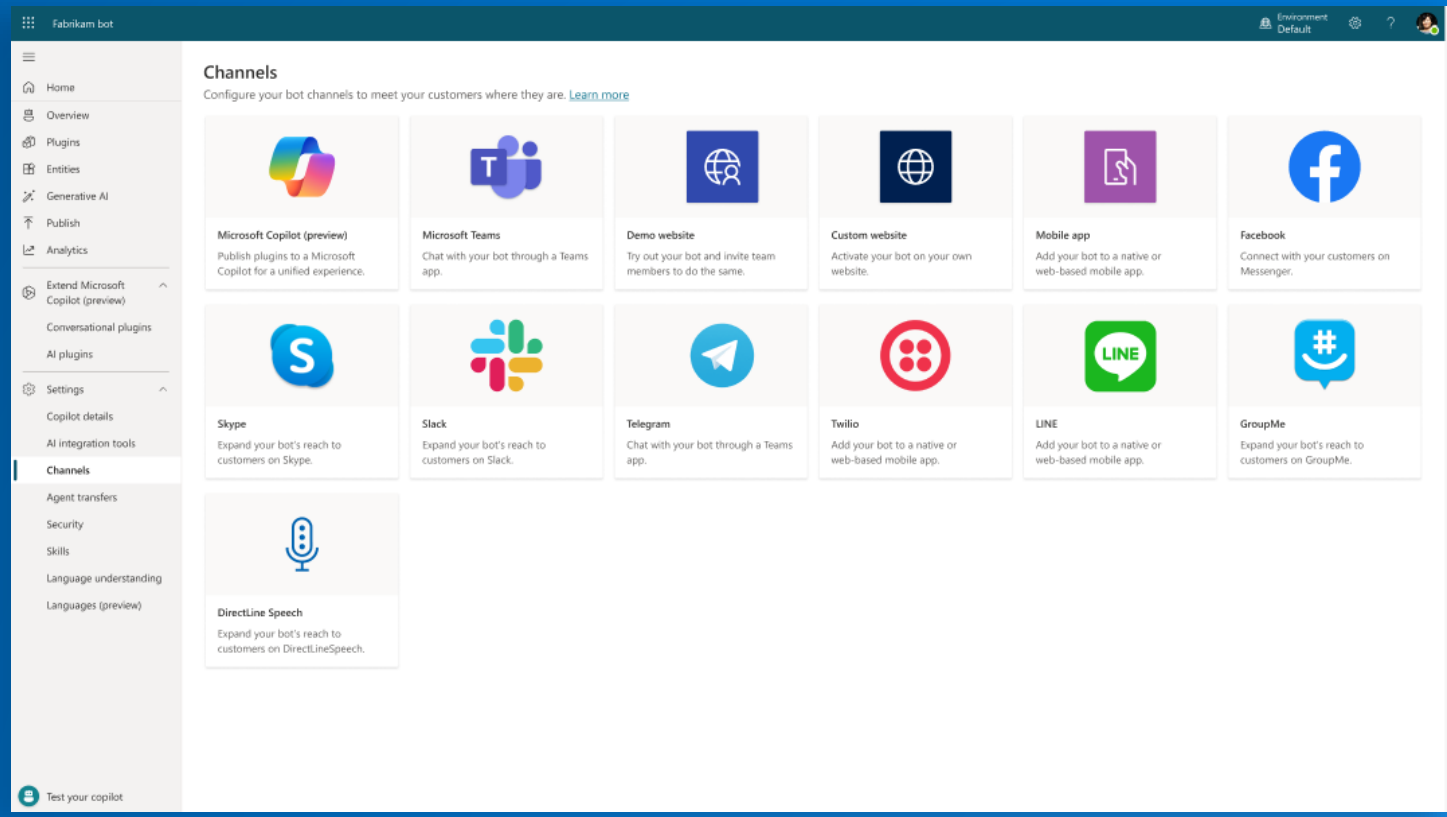
Build your own custom copilot with Copilot Studio

- Generative conversations
- Natural language to build
- Dynamically complete tasks



Extend and customize 1st party Microsoft Copilots with your own enterprise scenarios

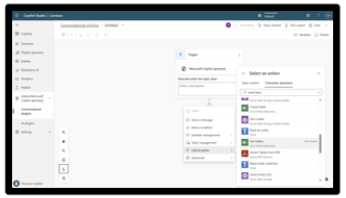
- Control the conversation
- Accelerate productivity with automated workflows
- Bring in your business data



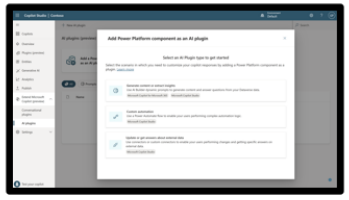
Customizing Copilot

Microsoft Copilot
Answers based on your enterprise data, but cannot natively answer other queries

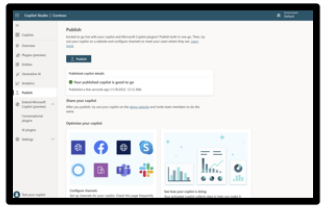
Extend in Copilot Studio
Add reusable AI Plugins (based on pre-built / custom connectors, AI Prompts and Power Automate Flows) or build Conversational Plugins



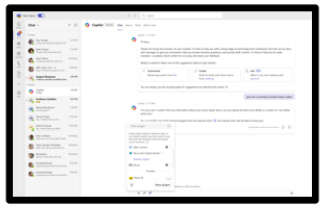
Build a Conversational Plugin
Use the state-of-the-art dialog builder. Using 1000's of connectors, combine multiple data sources and manipulate data



Publish back to Microsoft Copilot
Publish and enable your new plugin in Microsoft Copilot in minutes.



Ask again
Microsoft Copilot is now instantly capable of handling the previously unanswered query.



Copilot Studio
The fastest way to build and extend powerful Generative AI Copilots

M365 Copilot extensibility through Microsoft Copilot Studio

Microsoft 365

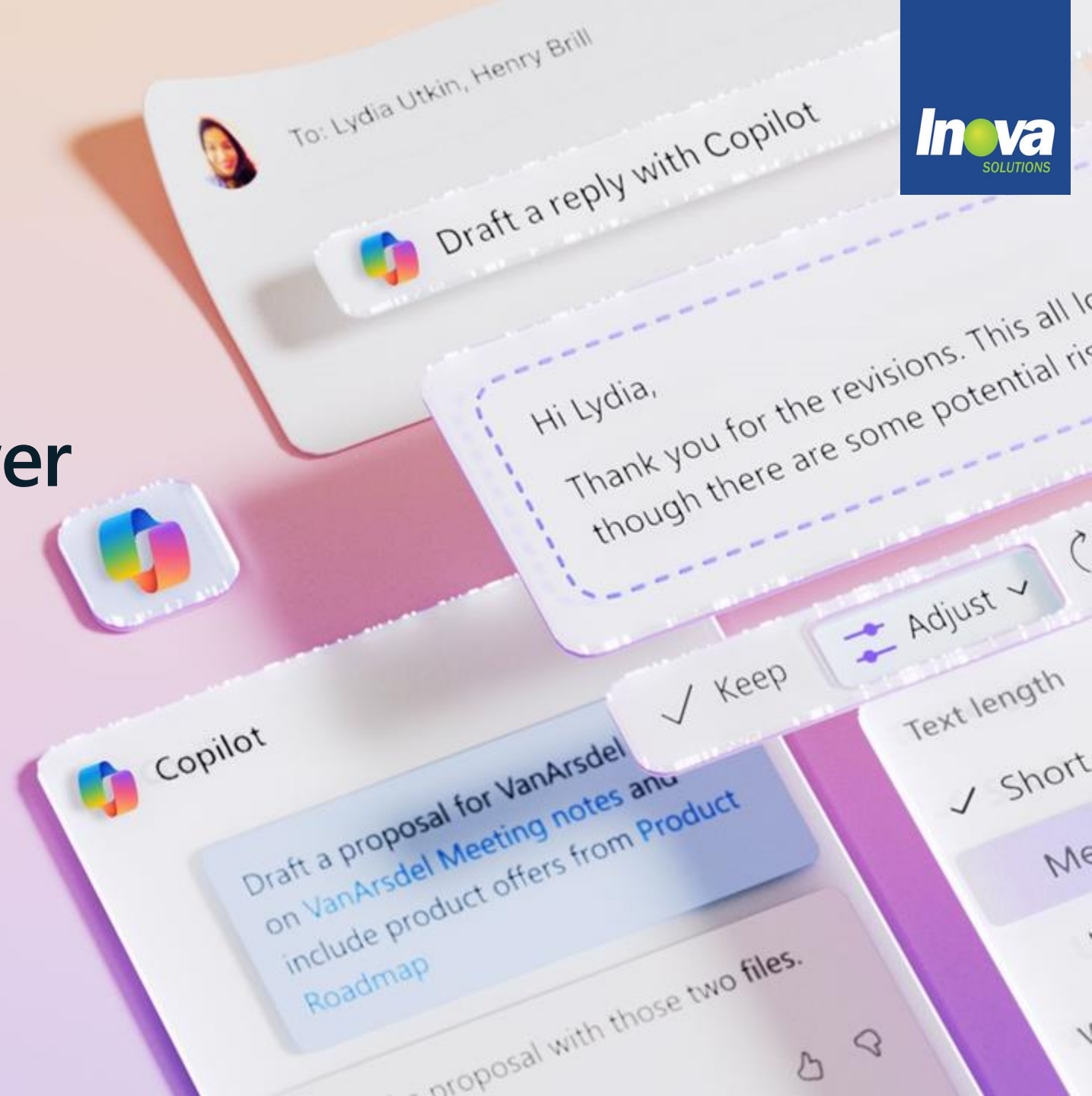
Inova SOLUTIONS

Thank you

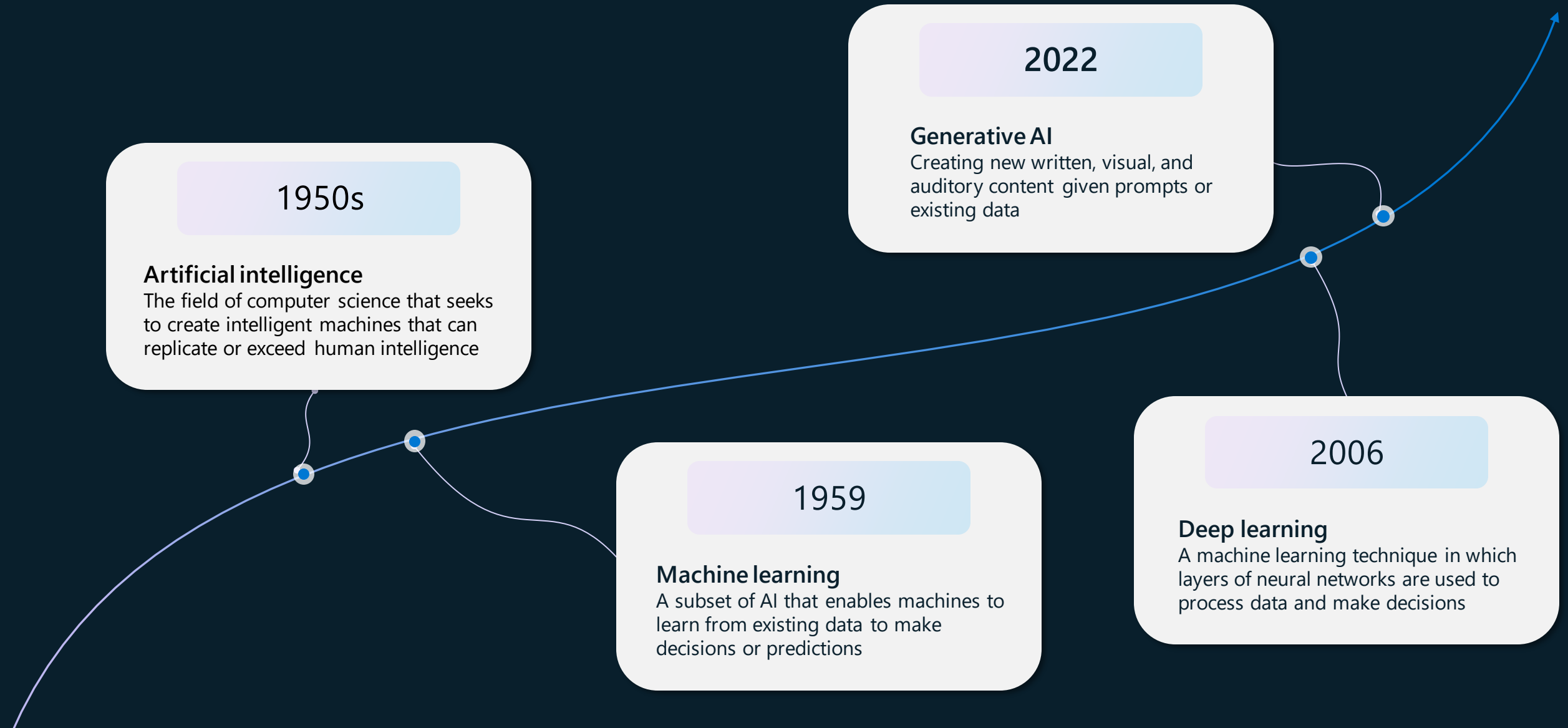
Microsoft 365

Harnessing the Power of AI

OpenAI on Azure



This is a new moment for AI



1950s

Artificial intelligence
The field of computer science that seeks to create intelligent machines that can replicate or exceed human intelligence

1959

Machine learning
A subset of AI that enables machines to learn from existing data to make decisions or predictions

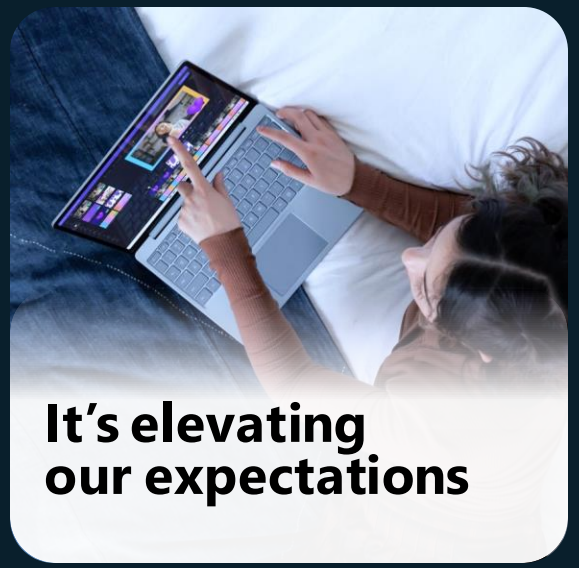
2006

Deep learning
A machine learning technique in which layers of neural networks are used to process data and make decisions

2022

Generative AI
Creating new written, visual, and auditory content given prompts or existing data

AI has forever changed what software makes possible



It's elevating our expectations

ChatGPT crossed 1 million users in 5 days of launch, setting the platform record.[1]

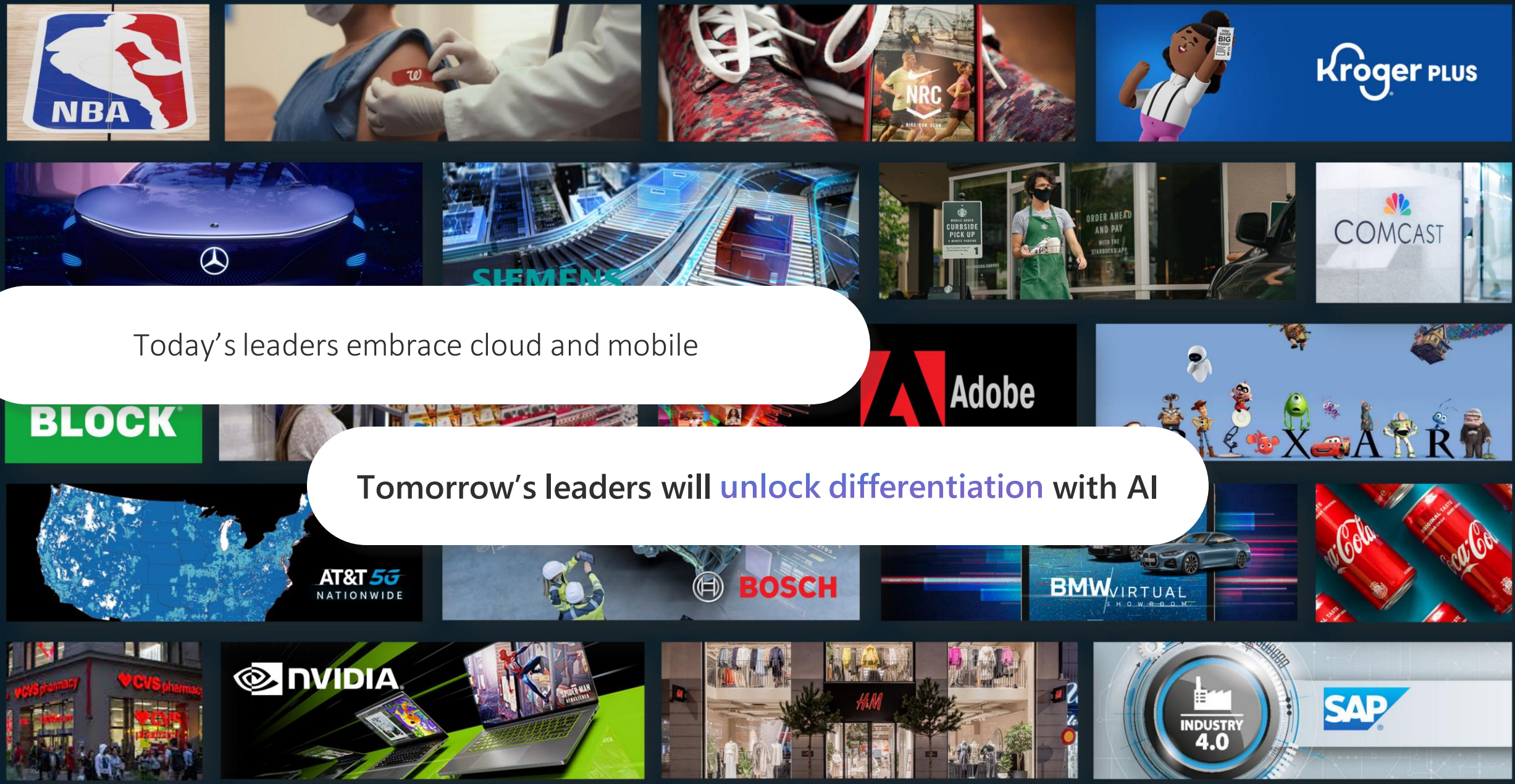
It's reshaping every industry

The value of AI is projected to increase 13x—to $15.7 trillion by 2030.[2]

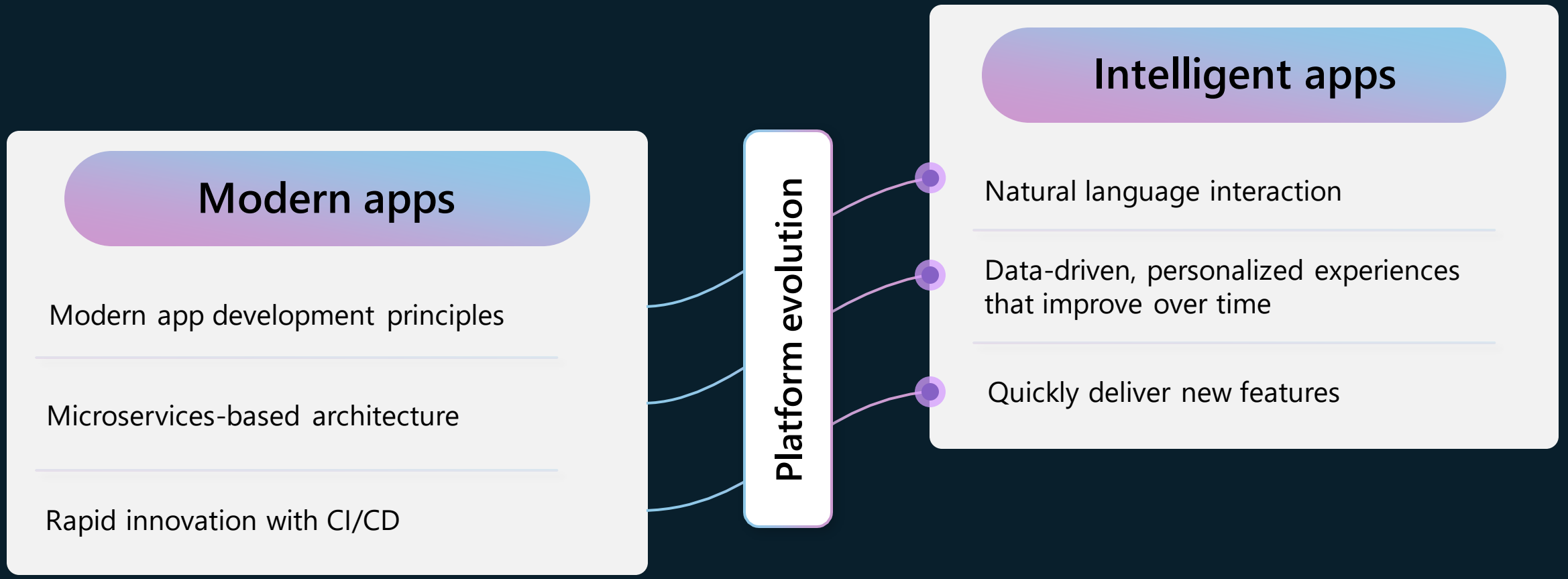
It's rejuvenating transformation

87% of organizations believe AI will give them a competitive edge.[3]

[1]OpenAI public statements
[2]Global Artificial Intelligence Study: Exploiting the AI Revolution, PwC
[3]AI Global Executive Study and Research Project, MIT Sloan and BCG


NBA
NRC
Kroger PLUS
CURBSIDE PICK UP
ORDER AHEAD AND PAY
COMCAST
Today's leaders embrace cloud and mobile
BLOCK
Adobe
Tomorrow's leaders will unlock differentiation with AI
AT&T 5G NATIONWIDE
BOSCH
BMW VIRTUAL SHOWROOM
CVS pharmacy
NVIDIA
H&M
INDUSTRY 4.0
SAP

Generative AI makes apps truly intelligent



Build intelligent applications on Azure

Cloud app platform

- Continuous innovation and delivery
- Microservices architectures and cloud-native development
- Scale to meet any demand

Data at scale

- Low-latency and always-on
- Dynamic scalability
- Handle any data type

Pre-trained and responsible AI

- Pre-trained foundation and customizable models
- Responsible AI tooling and standards
- Flexible deployment options

Accelerate innovation with Azure AI

Hosted models and services to accelerate teams

AI services

Bot Service

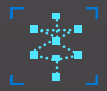
Cognitive Search

Form Recognizer

Video Indexer

Metrics Advisor

Immersive Reader



Vision

Speech

Language

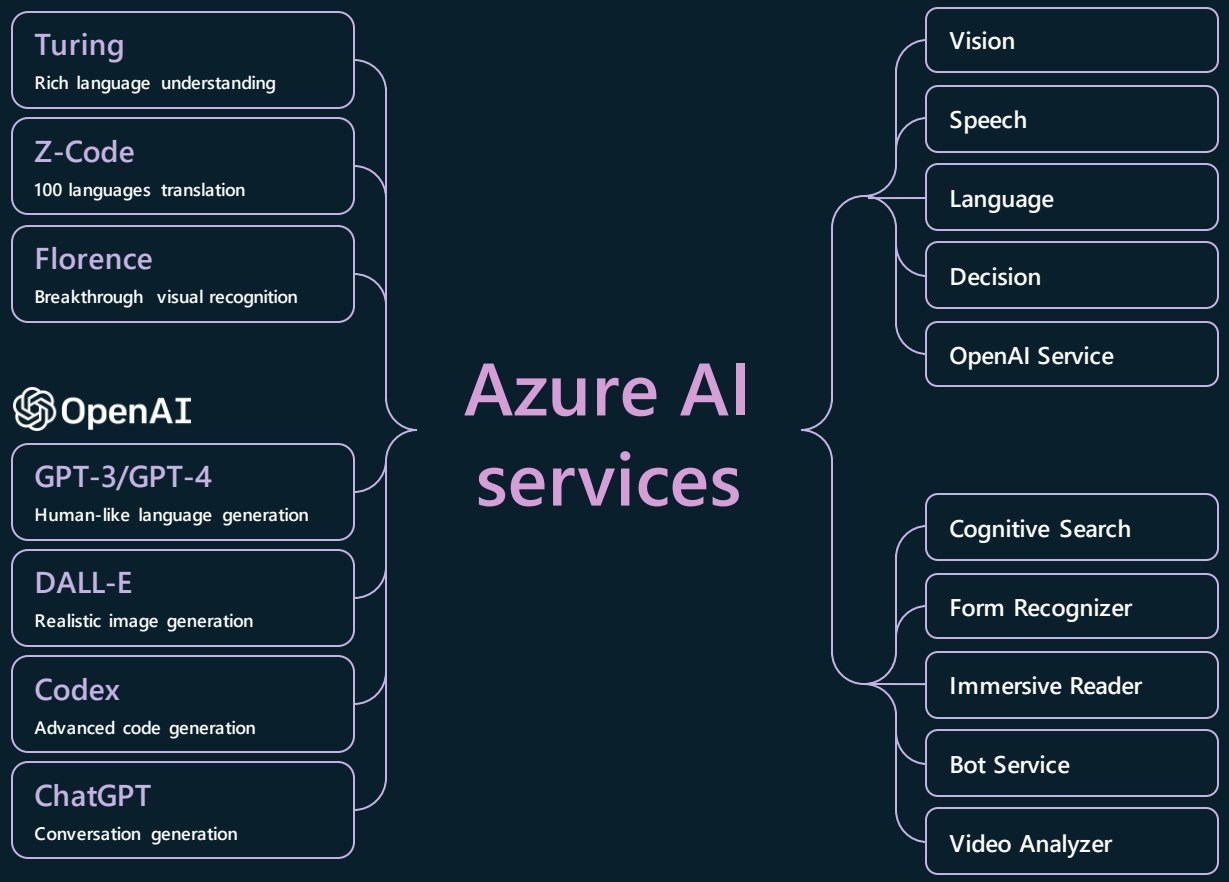
Decision

OpenAI Service

ML Platform

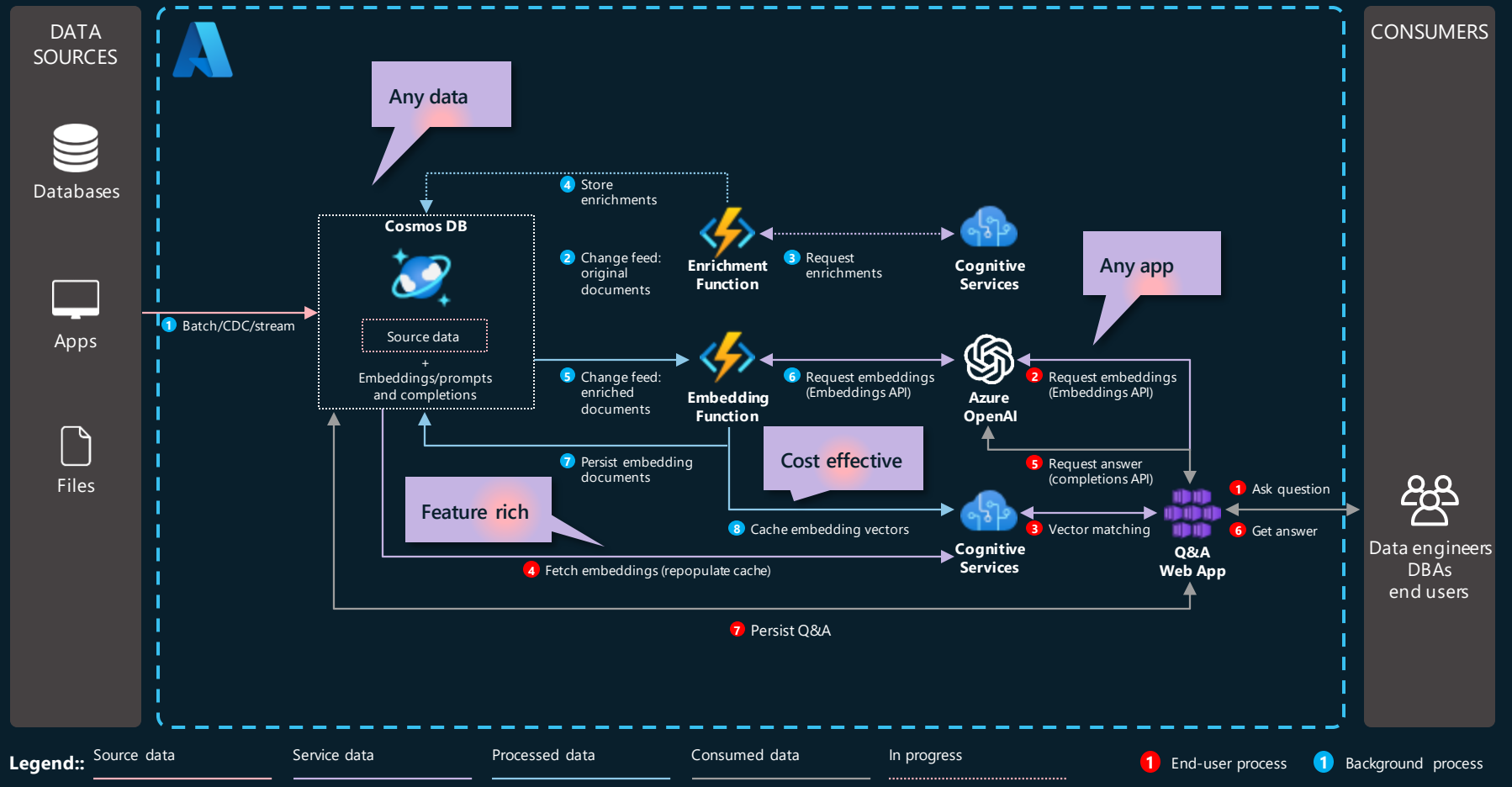
Azure Machine Learning

Services to bootstrap AI and integrate with best of cloud



AI tools augment work for developers and data scientists, freeing up time for more creative tasks and innovative thinking.

Explore your enterprise data using ChatGPT



With the "Bring your Enterprise Data to ChatGPT" reference application, you will be able to connect your enterprise data sources to build a "ChatGPT-like" conversational interface. It can be used to search, explore internal data, power a new generation of support, sales, bots.

By using Azure Cosmos DB, you guarantee full control over your data, extreme availability, real-time global access, and immediate scalability.

Could I create a streamlined version?

Welcome!

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WEBINAR

Work Faster and Achieve More with AI on Azure

SOLVEX

Implementing Chatbots with ChatGPT

- BotSX

Functionalities

- ✓Answer questions
- ✓Semantic Searches
- ✓Multilanguage
- ✓Multichannel

SOLVEX

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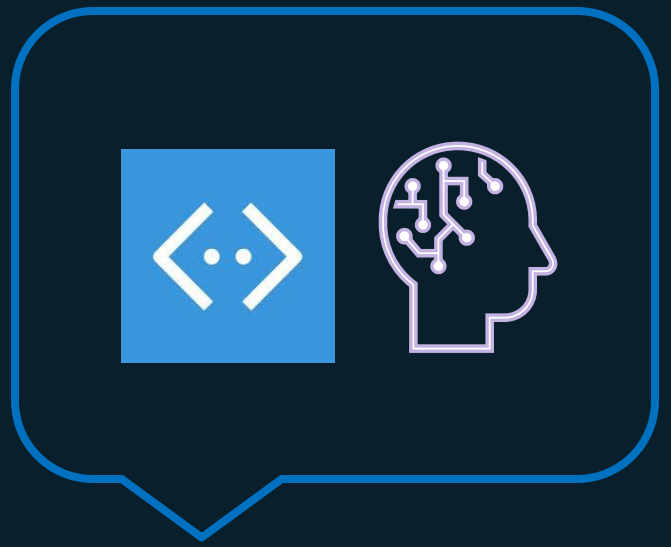
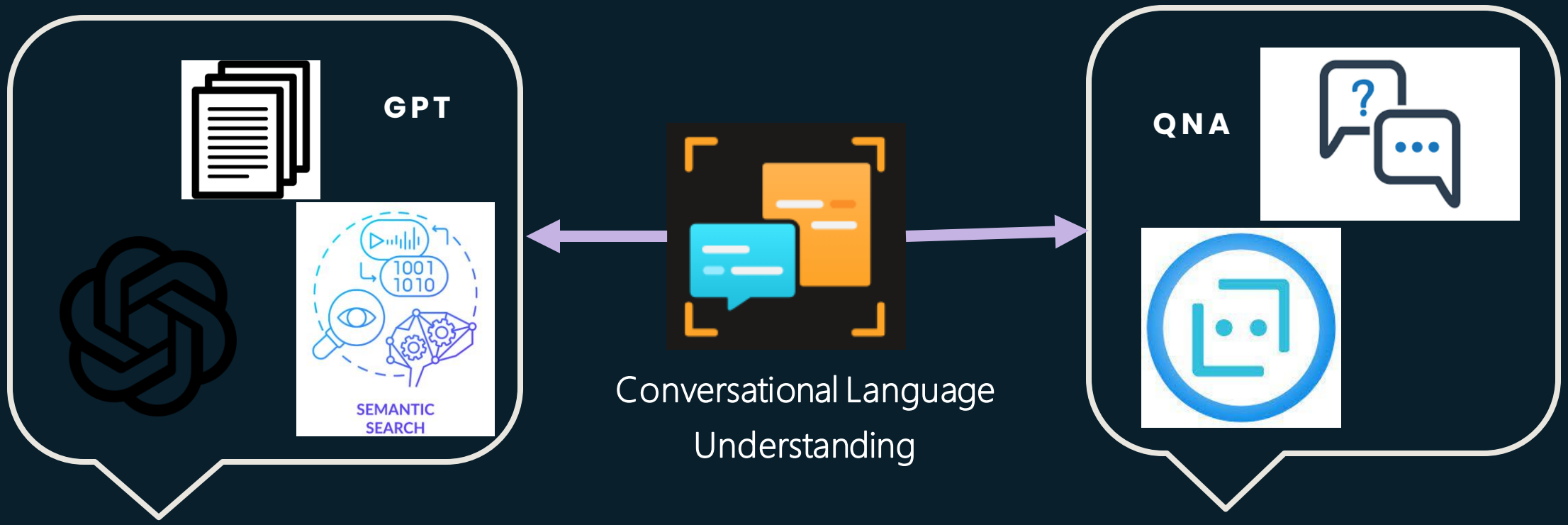
Advantages:

- ✓Intention analysis (CLU)
- ✓GPT



Intentions



SOLVEX

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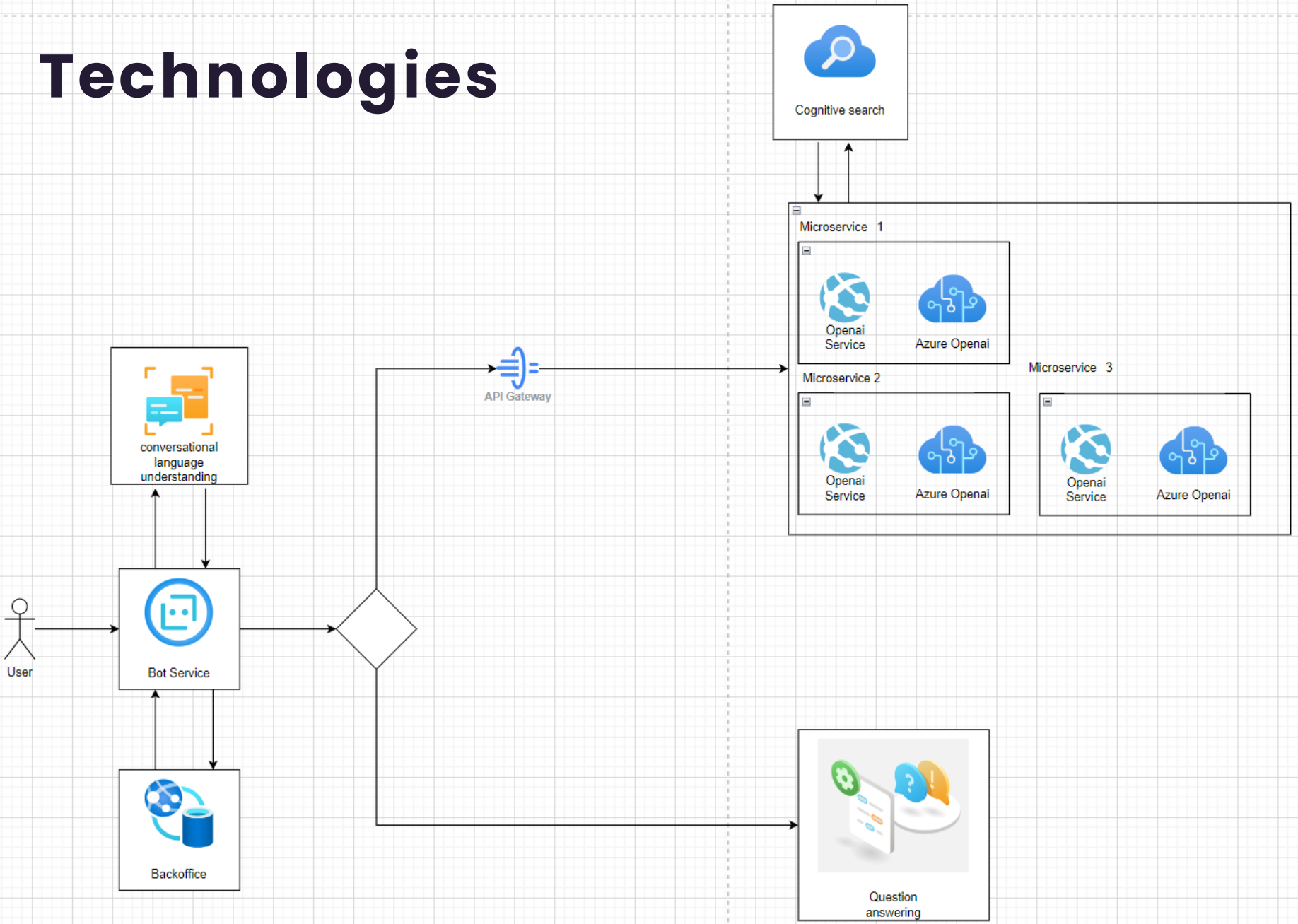
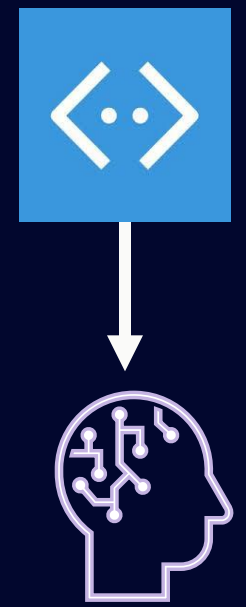
Technologies





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SOLVEX

How can you get started?

Be one of the first to secure a Proof of Concept!

Book a call with me to learn more

SOLVEX

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Microsoft

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Thank you